



About Us

PCC Exol SA is a major player in the European surfactants market. In the eastern and central-eastern part of the continent, it is the undisputed leader in its industry. Most of the production facilities and the company's headquarters are located in Brzeg Dolny, Poland. Here we develop, test and manufacture a wide range of anionic, non-ionic and amphoteric surfactants and speciality industrial formulations.

New products are continuously added to the portfolio in response to market trends and individual customer requirements. The surfactants produced at the plants have a very wide range of industrial applications. They

are used as wetting agents, emulsifiers, auxiliaries in paper, metallurgy and many other industries, as well as in household chemicals, personal care products and textiles.

PCC EXOL pays special attention to the issue of sustainable development, which is one of the key elements of the company's strategy. In order to strengthen its competitive position in the surfactants market, the company is committed to promoting responsible production and consumption throughout the value chain. The concept of sustainable development is therefore a key aspect of all the company's management and operational processes.

PCC ROKITA SA PCC PCG OXYALKYLATES IRPC

PCC **ROKITA SA** PCC **ROKITA SA** **PCC EXOL SA** PCC CHEMAX INC **PCC PCG OXYALKYLATES**

PCC SYNTEZA

Polyols



Chlorine



Phosphorus



Surfactants



Alkylphenols



- Polyether polyols
- Polyester polyols
- Prepolymers
- Polyurethane Systems
- Chlorine
- MCAA
- Other Chlorine
- Downstream Product
- Phosphorus derivatives
- Naphthalene derivatives
- Polycarboxyethers (PCE)
- Anionic surfactants
- Cationic surfactants
- Nonionic surfactants Amphoteric surfactants (betaines)
- Chemical formulation
- Nonylphenol
- Dodecylphenol Tristyrylphenol

PCC CONSUMER PRODUCTS SA

PCC **ROKITA SA** PCC **INTERMODAL SA** PCC BAKKISILICON HF.

PCC SE

Consumer **Products**



Energy



Logistics



Silicon



Holding & Projects



- · Household & industrial Cleaners, Detergents and Personal Care **Products**
- Renewable Energy
- Conventional Energy
- Intermodal transport
- Road Haulage
- Microsillica
- · Portfolio Management

- Rail Transport
- Silicon Metal

General characteristic for SULFOROKAnol L270/1, SULFOROKAnol IT370, SULFOROKAnol IT330

Basic physical and chemical properties are summarized in the table below.

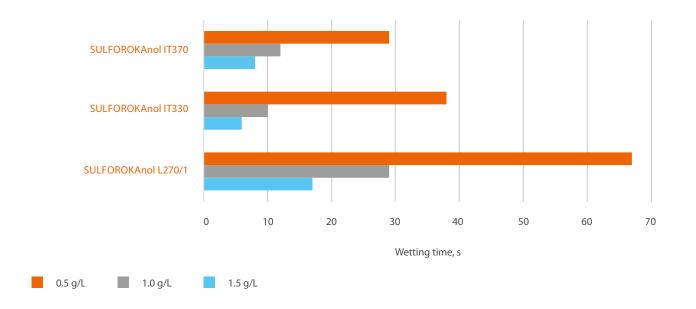
| | SULFOROKAnol L270/1 | SULFOROKAnol IT370 | SULFOROKAnol IT330 |
|-------------------------------------|---|--|--|
| Chemical name | Alcohols C12-C14, ethoxylated (<2.5 EO), sulfates, sodium salts | Tridecyl alcohol, ethoxylated (>2.5 EO), sulfated, sodium salt | Tridecyl alcohol, ethoxylated (>2.5 EO), sulfated, sodium salt |
| CAS number | 68891-38-3 | 150413-26-6 | 150413-26-6 |
| INCI name | Sodium Laureth Sulfate | Sodium Trideceth Sulfate | Sodium Trideceth Sulfate |
| Function | Anionic surfactant, cleaning and foaming agent | Anionic surfactant, cleaning and foaming agent | Anionic surfactant, cleaning and foaming agent |
| Appearance at temperature 20÷25°C | liquid paste | liquid paste | clear liquid |
| Colour | max 50 [Klett colour] | max 2 [Gardner scale] | max 4 [Gardner scale] |
| pH, at 25°C | 7.0-10.0 [pH of 5% solution] | 8.0-10.0 [pH of 4% solution] | 9.0-11.0 [pH of 10% solution] |
| Active substance, %(m/m) | 68-72 | 62-65 | 29-31 |
| Unsulphonated substances, %(m/m) | max 3 | max 2 | - |
| Sodium sulphate (VI), %(m/m) | max 1 | max 2 | max 1 |
| Molecular weight, g/mol | approx. 384 | approx. 434 | approx. 434 |
| Solidification point, °C | approx. 10 | approx20 | approx5 |
| Density, g/ml | approx. 1.1 (at 20°C) | approx. 1.09 (at 25°C) | approx. 1.03 (at 20°C) |

^{*} Bolded parameters are guaranteed technical requirements

Wetting capability

In a large number of applications, the capability of effective wetting is desired property of surfactants. The wetting capability of cotton fabric was determined according to EN 1772:2001 method. Wetting time was

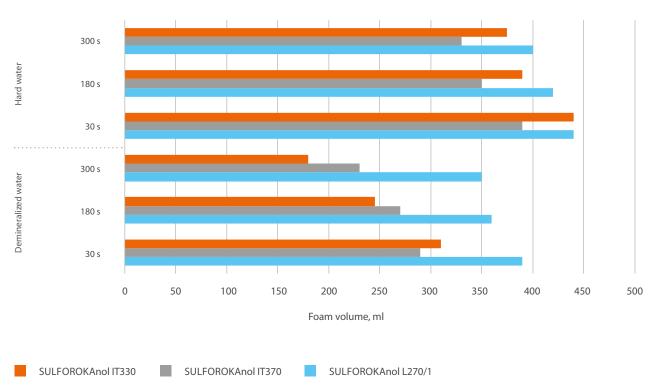
measured in solutions with a concentration of 0.5, 1.0 and 1.5 g/l for active content in demineralized water at a temperature of 20° C.



Foaming capability

Foaming capability was measured according to modified Ross-Miles' method (PN-ISO 696:1994). The foam volume was measured after 30,

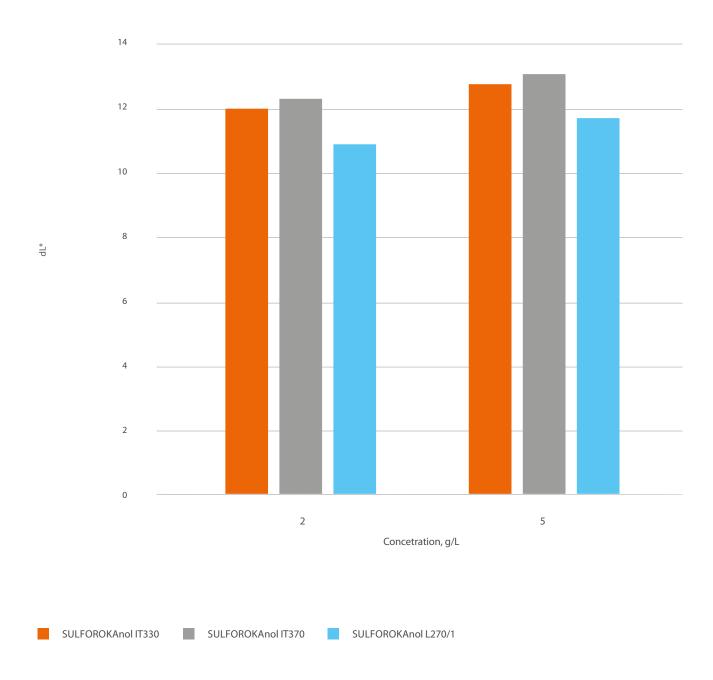
180 and 300 seconds. The modified Ross-Miles method, 1.0 g/L for active content, 25 $^{\circ}$ C.



Detergency

Detergency is the ability of the surfactant to remove soils from the fabric surface during the laundering process. Detergency tests were performed using to own method, with an EMPA 125 fabric: soiled with a mixture of oils and carbon black. Cotton was washed at

a temperature 40°C. After drying the fabrics and pressing them, the total color difference of the fabric before and after washing, was measured. The higher the difference is, the better detergency properties are for surfactant.



The dL* parameter is described by perceptually uniform, trichromatic color models: CIE LAB and CIE LCH. The following is an interpretation of this parameter: L* is defined as lightness (luminosity), while dL* is determined by the equation:

 $dL^* = L^*T - L^*S$

where: T – tested sample (fabric after the detergency test), S – standard to which the tested sample is compared (fabric before the detergency test). The higher the dL* value, the better the detergent effectiveness.

Solubility

Determination of the solubility of products is carried out by visual evaluation of 1%, 10% and 50% solutions of a given product in a specified solvent, 24 hours after their preparation. Visually, the appearance of the sample is evaluated according to the following scale:

The results of the samples (1%, 10% and 50%) are added up and on this basis the solubility of the product is determined. The following table gives the solubility scales according to the sum of the appearance scale results:

| Result | Appearance of the test sample |
|--------|-------------------------------|
| 1 | Homogeneous clear |
| 2 | Homogeneous opalescent |
| 3 | Homogeneous cloudy |
| 4 | Macroscopic phase separation |

| Sum | Solubility |
|---------|-------------------|
| 3 – 6 | Soluble |
| 7 – 9 | Partially soluble |
| 10 – 12 | Insoluble |

| Product | Demineralized water | Methanol | Ethyl ether | Acetone |
|---------------------|---------------------|-------------------|-------------------|-----------|
| SULFOROKAnol L270/1 | Soluble | Partially soluble | Insoluble | Insoluble |
| SULFOROKAnol IT370 | Soluble | Partially soluble | Soluble | Insoluble |
| SULFOROKAnol IT330 | Soluble | Partially soluble | Partially soluble | Insoluble |



Viscosity

Viscosity comparison of the formulation with SULFOROKAnol L270/1 and SULFOROKAnol IT370 were presented below. Viscosity was

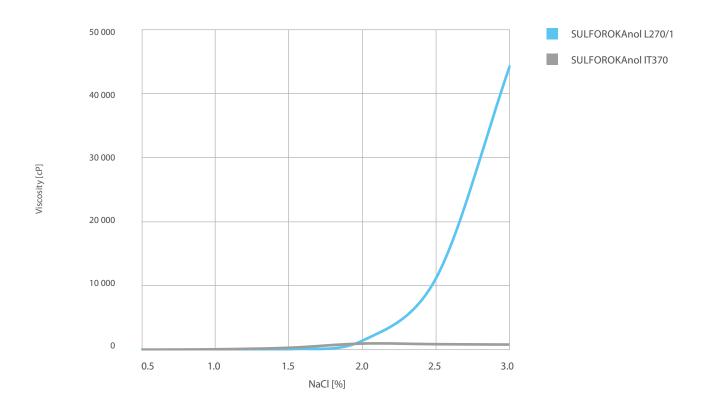
measured at temperature at 20 $^{\circ}\text{C}.$ Information about the formulation used for comparisons below.

Formulations:

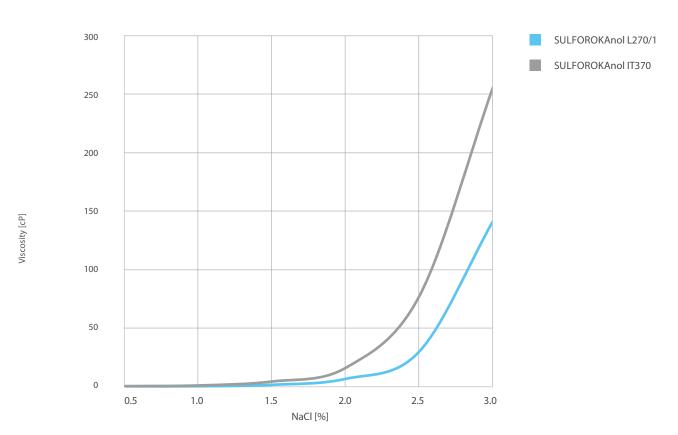
| | Formulation I | | |
|------------------------|---------------------|---------------------|--|
| | SULFOROKAnol L270/1 | SULFOROKAnol IT370 | |
| Compound | Concent | ration [%] | |
| SULFOROKAnol L270/1 | 8.0 (active matter) | - | |
| SULFOROKAnol IT370 | - | 8.0 (active matter) | |
| Cocamidopropyl Betaine | 7 | 7.0 | |
| NaCl | 0.5-3.0 | | |
| Water | up to 100.0 | | |
| | Formulation II | | |
| | SULFOROKAnol L270/1 | SULFOROKAnol IT370 | |
| Compound | Concent | ration [%] | |
| SULFOROKAnol L270/1 | 4.0 (active matter) | - | |
| SULFOROKAnol IT370 | - | 4.0 (active matter) | |
| Cocamidopropyl Betaine | 3.4 | | |
| NaCl | 0.5-3.0 | | |
| Water | up to 100.0 | | |



SULFOROKAnol L270/1 vs SULFOROKAnol IT370 (8% active matter) - I



SULFOROKAnol L270/1 vs SULFOROKAnol IT370 (4% active matter) - II



Liquid Laundry Detergent (LLD)

| INCI name | Brand name | Concentration [%] | Function |
|---|--|-------------------|---------------------------------------|
| Sodium Trideceth Sulfate/ Sodium Laureth Sulfate | SULFOROKAnol IT330/ SULFOROKAnol L227/1 | 10.0 (a.m.) | removes stains/ foaming agent |
| Isotrideceth-9 | ROKAnol IT9 | 10.0 | breaks down stains |
| Trisodium Citrate | - | 2.5 | chelator |
| Tetrasodium Glutamate Diacetate | - | 2.0 | chelator |
| Enzymes | - | 0.2 | breaks down different types of stains |
| Fluorescent brightener | - | 0.1 | optical brightener |
| Citric Acid | - | for pH 7-8 | pH regulator |
| Aqua | - | up to 100.0 | solvent |

| Appearance | visual method | liquid |
|----------------|------------------------|---------|
| рН | | 7.5-8.5 |
| Viscosity [cP] | Brookfield LV, T: 20°C | <100 |

- **1.** Mix fluorescent brightener with water.
- **2.** Add Trisodium Citrate and mix until a homogeneous solution is obtained.
- 3. Then add SULFOROKAnol IT330/ SULFOROKAnol L227/1 and mix.
- **4.** Add ROKAnol IT9 and mix.

- **5.** Add GLDA-Na₄, mix.
- **6.** Add Citric Acid to obtained pH in the mass around 7-8.
- 7. Finally, add Enzymes and mix until a clear liquid is obtained.



Performance test of Liquid Laundry Detergent (LLD)

Effectiveness of the formulation was confirmed in a detergency test. Detergency is the ability of the detergent to remove soils from the fabric surface during the laundering process. Detergency tests were performed using to own method on fabric soiled with standard, different dirt: 1. Fluid make-up, 2. Curry, 3. Blood, aged, 4. Wine, aged,

5. Spaghetti sauce with beef, 6. Chocolate ice cream, aged, 7. Grass/mud, with thickening agent, 8. Highly discriminative tea, 9. Grass, pure, 10. Baby food carrot/potato, 11. Standard clay, 12. Betacarotene on cotton, circular stain, 13. Dirty Motor Oil (DMO), 14. Butterfat with colorant. 15. Beef fat, colored with Sudan Red.

Tested dirt divided into three categories:

Enzymatic

- · Blood, aged
- · Chocolate ice cream, aged

Bleachable

- Curry
- Wine, aged
- · Grass/mud, with thickening agent
- · Highly discriminative tea
- Grass, pure
- Standard clay
- Beta-carotene on cotton, circular stain
- Baby food carrot/potato

Greasy

- Fluid make-up
- Spaghetti sauce with beef
- Butter with colorant
- Beef fat, colored with Sudan Red
- Dirty Motor Oil (DMO)

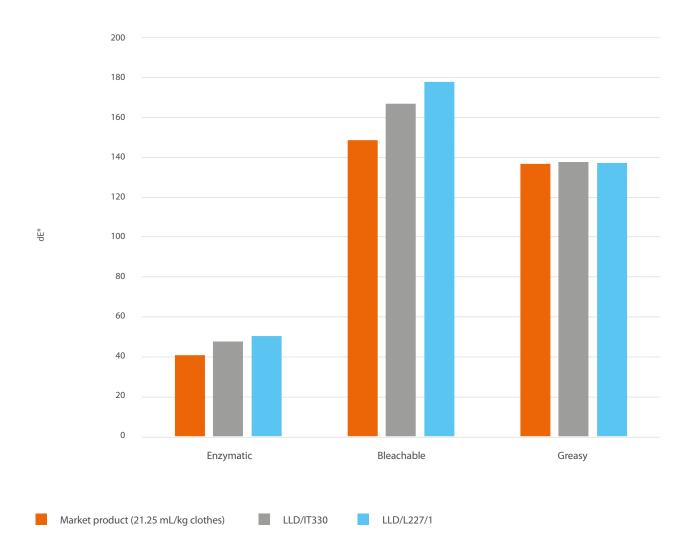
Detergency test was performed under the following conditions:

- automatic washing machine
- water hardness (13 °dH)
- cotton program, 40°C
- load 2 kg dry, white towels
- dose 30 ml of formulation
- fabric soiled with standard dirt

After the washing process was performed, the standardly soiled fabric were dried and then the degree of washing was assessed by measuring parameter dE* from the CIELab scale, as the difference between the initially stain and the degree of its washing - higher dE*, better detergency.



Liquid Laundry Detergent (15 mL/kg clothes)





Daily Shampoo

| INCI name | Brand name | Concentration [%] | Function |
|---|--|-------------------|--------------|
| Sodium Benzoate, Potassium Sorbate | - | 1.0 | preservative |
| Betaine | - | 2.0 | Active |
| Glycerin | - | 1.0 | Humectant |
| Sodium Trideceth Sulfate/ Sodium Laureth Sulfate | SULFOROKAnol IT330/ SULFOROKAnol L227/1 | 10.0 (a.m.) | surfactant |
| Sodium Lauroyl Sarcosinate | ROKAtend LS | 2.0 | surfactant |
| Cocamidopropyl Betaine | ROKAmina K30 | 15.0 | surfactant |
| Citric Acid | - | for pH 4.5-5.5 | pH regulator |
| Aqua | - | up to 100.0 | solvent |

Appearancevisual methodclear gelpH4.5-5.5

Viscosity [cP] Brookfield LV, T: 20°C 3500-4500 (SULFOROKAnol IT330) 15 000-16 000 (SULFOROKAnol L227/1)

- 1. Mix preservative and Betaine with water until a homogeneous solution is obtained.
- 2. Add Glycerin and mix.
- 3. Then add SULFOROKAnol IT330/SULFOROKAnol L227/1 mix.
- 4. Add ROKAtend LS and mix.
- 5. Then add ROKAmina K30, mix.
- **6.** Add Citric Acid solution to obtained pH in the mass around 4.5-5.5.



Body Wash

| INCI name | Brand name | Concentration [%] | Function |
|-----------------------------------|--------------------|-------------------|------------------------|
| Sodium Benzoate | - | 0.4 | preservative |
| C10-30 Alky Acrylate Crosspolymer | - | 1.0 | rheology modifier |
| Sodium Hydroxide, 30% solution | - | 0.5 | pH regulator |
| Sodium Trideceth Sulfate | SULFOROKAnol IT370 | 17.0 | surfactant, emulsifier |
| Trideceth-3 | ROKAnol IT3 | 1.5 | co-surfactant |
| Cocamidopropyl Betaine | ROKAmina K30 | 7.0 | surfactant |
| Sodium Chloride | - | 2.0 | rheology modifier |
| Helianthus Annuus Seed Oil | - | 4.0 | emollient |
| Aqua | - | up to 100.0 | solvent |

Appearancevisual methodwhite emulsionpH4.5-5.5

- 1. Mix Sodium Benzoate with water, heat up to 40-45°C.
- **2.** Add C10-30 Alky Acrylate Crosspolymer and wait until it swells.
- **3.** Then add Sodium Hydroxide to increase pH and mix keeping the temperature approx. 40-45°C until a homogeneous, clear gel is obtained.
- **4.** Lower the temperature to 35°C.

- 5. Add SULFOROKAnol IT370, mix.
- 6. Then add ROKAnol IT3 and mix.
- 7. Next add ROKAmina K30, mix.
- 8. Add Sodium Chloride and mix.
- **9.** Add Helianthus Annuus Seed Oil, homogenize with approx. 12 000 RPM, 60 sec.



Universal Kitchen Degreaser (UKD)

| INCI name | Brand name | Concentration [%] | Function |
|---|--|-------------------|---|
| Isotrideceth-7 | ROKAnol IT7 | 2.5 | degreaser/wetting agent |
| Sodium Trideceth Sulfate/ Sodium Laureth Sulfate | SULFOROKAnol IT330/ SULFOROKAnol L227/1 | 1.0 (a.m.) | foaming agent |
| Polyoxyalkylene glycol fatty alcohol | ROKAnol LP3135 | 2.0 | wetting agent |
| Sodium Polyacrylate | EXOlat C40 | 3.0 | sequestrant |
| Methoxydipropanol | - | 3.0 | formulation stabilizer/degreasing agent/ solvent and additives |
| Sodium Hydroxide | - | for pH 9-10 | pH regulator |
| Aqua | - | up to 100.0 | solvent |

Appearance visual method clear liquid
pH 9-10

Viscosity [cP] Brookfield LV, T: 20°C <100

- 1. Mix ROKAnol IT7 with water.
- 2. Add SULFOROKAnol IT330/SULFOROKAnol L227/1 and mix until a homogeneous solution is obtained.
- **3.** Then add ROKAnol LP3135 and EXOlat C40, mix.
- **4.** Add Methoxydipropanol and mix.
- **5.** Add Sodium Hydroxide solution to obtained pH in the mass around 9-10.



Performance test of Universal Kitchen Degreaser (UKD)

The detergency properties of Universal Kitchen Degreaser was measured as the ability of surfactant based formulation to remove greasy soil from the surface of the masonite tile during the cleaning process. Non-polar structural fragments of surfactants form a micelle

which interact with a particle of dirt. Subsequently, an emulsion is formed, that can be removed mechanically with a sponge. The cleaning process was carried out on a BYK Gardner scrub abrasion tester according to our own method.

Water UKD/IT330 UKD/L227/1









Summer Windshield Concentrate (1:100)

| INCI name | Brand name | Concentration [%] | Function |
|---|--|-------------------|---------------------------|
| Sodium Trideceth Sulfate/ Sodium Laureth Sulfate | SULFOROKAnol IT370/ SULFOROKAnol L270/1 | 36.0 | cleaning agent |
| Ethanol | - | 10.0 | solvent, cleaning booster |
| Water | - | up to 100.0 | solvent |

Appearancevisual methodclear liquidpH10-12Viscosity [cP]Brookfield LV, T: 20°C<100</th>

Procedure:

- 1. Add Ethanol to the weighed amount of water.
- 2. Then SULFOROKAnol IT370/SULFOROKAnol L270/1 and mix thoroughly until uniform.

Winter Windshield Washer Fluid

| INCI name | Brand name | Concentration [%] | Function |
|---|--|-------------------|---------------------------|
| Sodium Trideceth Sulfate/ Sodium Laureth Sulfate | SULFOROKAnol IT370/ SULFOROKAnol L270/1 | 5.0 | cleaning agent |
| Ethanol | - | 25.0 | solvent, cleaning booster |
| Propylene glycol | - | 5.0 | anti-freeze agent |
| Water | - | up to 100.0 | solvent |

Appearance visual method clear liquid
pH 10-11
Viscosity [cP] Brookfield LV, T: 20°C <100

- **1.** Add Ethanol to the weighed amount of water.
- $\textbf{2.} \ Then \ SULFOROKAnol \ L227/1 \ and \ mix \ thoroughly \ until \ uniform.$
- 3. Add Propylene Glycol, mix.

Bug Remover

| INCI name | Brand name | Concentration [%] | Function |
|---|--|-------------------|---------------------------|
| Sodium Trideceth Sulfate/ Sodium Laureth Sulfate | SULFOROKAnol IT370/ SULFOROKAnol L270/1 | 18.0 | cleaning agent |
| Alkyl Polyglucoside | - | 2.0 | wetting agent, hydrotrope |
| 2-Butoxyethanol | - | 4.0 | solvent |
| PEG-17 Rapeseedamide | ROKAmid MRZ17 | 3.0 | cleaning booster |
| Glycerin | - | 10.0 | stabiliser, humectant |
| Methoxydipropanol | - | 5.0 | solubiliser |
| Sodium Polyacrylate | EXOlat C40 | 2.5 | sequestrant |
| Sodium Hydroxide 30% solution | - | 1.0 | emollient |
| Water | - | up to 100.0 | solvent |

Appearance visual method clear, yellow liquid pH 11-12

Viscosity [cP] Brookfield LV, T: 20°C <100

- **1.** Add SULFOROKAnol L227/1 or SULFOROKAnol IT330 to a weighed amount of water and mix until a homogeneous liquid is formed.
- 2. Then add Alkyl Polyglucoside and 2-Butoxyethanol (BG), and mix.
- **3.** Next, add ROKAmid MRZ17, Glycerine, Methoxydipropanol and EXOlat C40, mixing the sample each time. Mix until uniform.
- 4. Slowly add Sodium Hydroxide and mix thoroughly.



Car Shampoo

| Brand name | Concentration [%] | Function |
|--|--|--|
| SULFOROKAnol IT370/ SULFOROKAnol L270/1 | 10.0 | foaming agent |
| ABSNa 30 | 27.0 | cleaning agent |
| ROKAmina K40HC | 2.0 | foam stabiliser |
| - | 2.0 | cleaning booster |
| - | 10.0 | cleaning booster |
| EXOlat MC60 | 2.0 | sequestrant |
| - | up to 100.0 | solvent |
| | SULFOROKAnol IT370/ SULFOROKAnol L270/1 ABSNa 30 ROKAmina K40HC - EXOlat MC60 | SULFOROKAnol IT370/ SULFOROKAnol L270/1 10.0 ABSNa 30 27.0 ROKAmina K40HC 2.0 - 2.0 - 10.0 EXOlat MC60 2.0 |

Appearancevisual methodmilky liquidpH10.5-11.5Viscosity [cP]Brookfield LV, T: 20°C<100</th>

- **1.** Mix SULFOROKAnol IT330/SULFOROKAnol L227/1 with half the required amount of water until dissolved.
- 2. Then add ABSNa 30 to the solution and mix.
- **3.** Add ROKAmina K40HC and mix until a homogeneous solution is obtained.
- **4.** Prepare a second solution in a separate vessel. Mix sodium carbonate and sodium metasilicate with the remaining water. While mixing, add EXOlat MC60 and mix until a homogeneous solution is obtained.
- **5.** Finally, pour solution 2 in portions into the still mixed solution 1.



Performance test of Car Shampoo

The detergency properties of Car Shampoo was measured as the ability of surfactant based formulation to remove greasy soil from the metal surface during the cleaning process. The surface to be tested was prepared by placing dirt on a metal plate. The soiled plate was

then baked at 60°C for 24 hours and then at 80°C for 2 hours. The cleaning process was carried out on a BYK Gardner scrub abrasion tester according to our own method.

Soiled plate before cleaning process



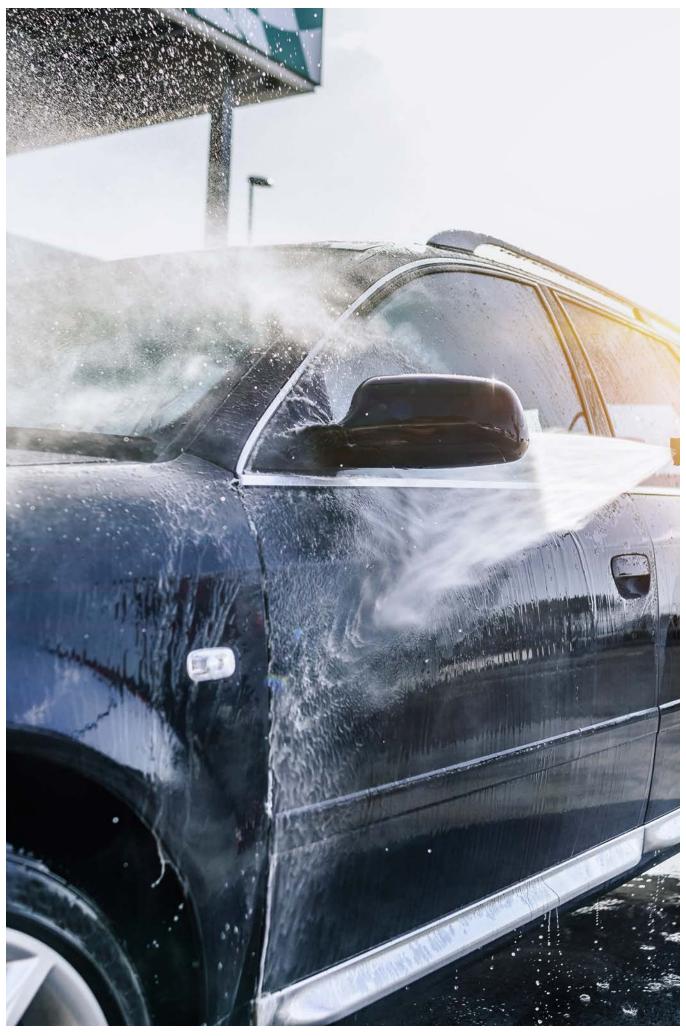
Car Shampoo with SULFOROKAnol IT330



Car Shampoo with SULFOROKAnol L227/1







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