



# SULFOROKAnoI IT370 and IT330 versus SULFOROKAnoI L270/1

Local. Global. Integrated.

Operating in 17 countries, in 39 different locations, PCC SE currently employs over 3 300 people.



# About Us

PCC Exol SA is a major player in the European surfactants market. In the eastern and central-eastern part of the continent, it is the undisputed leader in its industry. Most of the production facilities and the company's headquarters are located in Brzeg Dolny, Poland. Here we develop, test and manufacture a wide range of anionic, non-ionic and amphoteric surfactants and speciality industrial formulations.

New products are continuously added to the portfolio in response to market trends and individual customer requirements. The surfactants produced at the plants have a very wide range of industrial applications. They

are used as wetting agents, emulsifiers, auxiliaries in paper, metallurgy and many other industries, as well as in household chemicals, personal care products and textiles.

PCC EXOL pays special attention to the issue of sustainable development, which is one of the key elements of the company's strategy. In order to strengthen its competitive position in the surfactants market, the company is committed to promoting responsible production and consumption throughout the value chain. The concept of sustainable development is therefore a key aspect of all the company's management and operational processes.

<p><b>PCC ROKITA SA</b> <b>PCC PCG</b> <b>OXYALKYLATES</b> <b>IRPC</b></p> <p><b>Polyols</b> </p> <ul style="list-style-type: none"> <li>• Polyether polyols</li> <li>• Polyester polyols</li> <li>• Prepolymers</li> <li>• Polyurethane Systems</li> </ul>	<p><b>PCC ROKITA SA</b></p> <p><b>Chlorine</b> </p> <ul style="list-style-type: none"> <li>• Chlorine</li> <li>• MCAA</li> <li>• Other Chlorine Downstream Product</li> </ul>	<p><b>PCC ROKITA SA</b></p> <p><b>Phosphorus</b> </p> <ul style="list-style-type: none"> <li>• Phosphorus derivatives</li> <li>• Naphthalene derivatives</li> <li>• Polycarboxyethers (PCE)</li> </ul>	<p><b>PCC EXOL SA</b> <b>PCC CHEMAX INC</b> <b>PCC PCG OXYALKYLATES</b></p> <p><b>Surfactants</b> </p> <ul style="list-style-type: none"> <li>• Anionic surfactants</li> <li>• Cationic surfactants</li> <li>• Nonionic surfactants</li> <li>• Amphoteric surfactants (betaines)</li> <li>• Chemical formulation</li> </ul>	<p><b>PCC SYNTEZA</b></p> <p><b>Alkylphenols</b> </p> <ul style="list-style-type: none"> <li>• Nonylphenol</li> <li>• Dodecylphenol</li> <li>• Tristyrylphenol</li> </ul>
<p><b>PCC CONSUMER PRODUCTS SA</b></p> <p><b>Consumer Products</b> </p> <ul style="list-style-type: none"> <li>• Household &amp; industrial Cleaners, Detergents and Personal Care Products</li> </ul>	<p><b>PCC ROKITA SA</b></p> <p><b>Energy</b> </p> <ul style="list-style-type: none"> <li>• Renewable Energy</li> <li>• Conventional Energy</li> </ul>	<p><b>PCC INTERMODAL SA</b></p> <p><b>Logistics</b> </p> <ul style="list-style-type: none"> <li>• Intermodal transport</li> <li>• Road Haulage</li> <li>• Rail Transport</li> </ul>	<p><b>PCC BAKKISILICON HF.</b></p> <p><b>Silicon</b> </p> <ul style="list-style-type: none"> <li>• Microsillica</li> <li>• Silicon Metal</li> </ul>	<p><b>PCC SE</b></p> <p><b>Holding &amp; Projects</b> </p> <ul style="list-style-type: none"> <li>• Portfolio Management</li> <li>• Project Development</li> </ul>

## General characteristic for SULFOROKAnol L270/1, SULFOROKAnol IT370, SULFOROKAnol IT330

Basic physical and chemical properties are summarized in the table below.

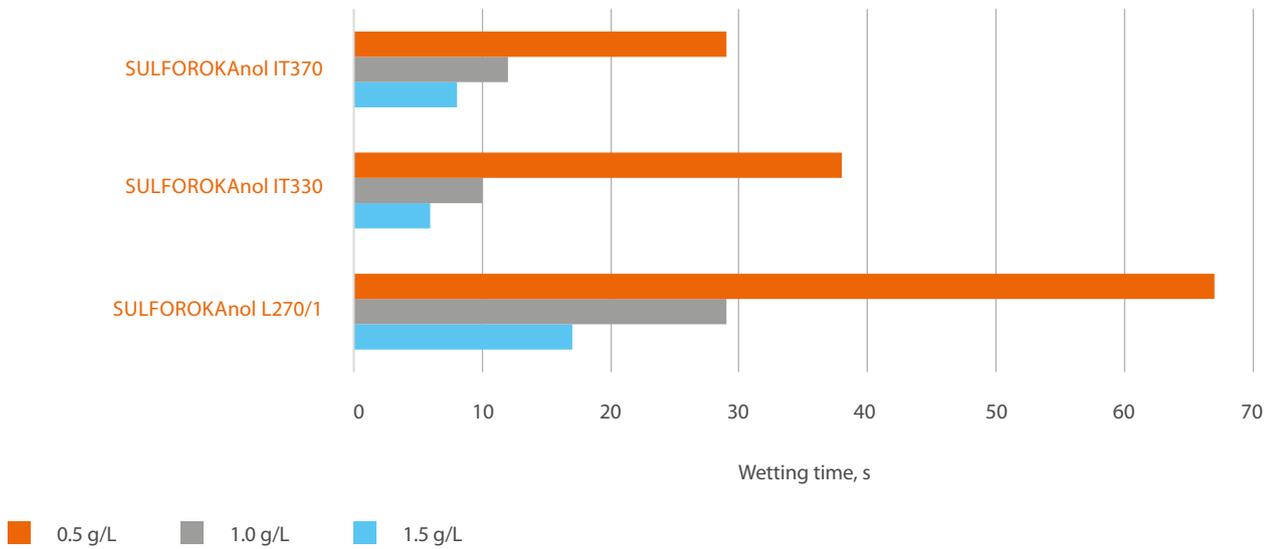
	SULFOROKAnol L270/1	SULFOROKAnol IT370	SULFOROKAnol IT330
<b>Chemical name</b>	Alcohols C12-C14, ethoxylated (<2.5 EO), sulfates, sodium salts	Tridecyl alcohol, ethoxylated (>2.5 EO), sulfated, sodium salt	Tridecyl alcohol, ethoxylated (>2.5 EO), sulfated, sodium salt
<b>CAS number</b>	68891-38-3	150413-26-6	150413-26-6
<b>INCI name</b>	Sodium Laureth Sulfate	Sodium Trideceth Sulfate	Sodium Trideceth Sulfate
<b>Function</b>	Anionic surfactant, cleaning and foaming agent	Anionic surfactant, cleaning and foaming agent	Anionic surfactant, cleaning and foaming agent
<b>Appearance at temperature 20÷25°C</b>	<b>liquid paste</b>	<b>liquid paste</b>	<b>clear liquid</b>
<b>Colour</b>	<b>max 50 [Klett colour]</b>	<b>max 2 [Gardner scale]</b>	<b>max 4 [Gardner scale]</b>
<b>pH, at 25°C</b>	<b>7.0-10.0 [pH of 5% solution]</b>	<b>8.0-10.0 [pH of 4% solution]</b>	<b>9-11 [pH of 10% solution]</b>
<b>Active substance, %(m/m)</b>	<b>68-72</b>	<b>62-65</b>	<b>29-31</b>
<b>Unsulphonated substances, %(m/m)</b>	<b>max 3</b>	<b>max 2</b>	<b>-</b>
<b>Sodium sulphate (VI), %(m/m)</b>	<b>max 1</b>	<b>max 2</b>	<b>max 1</b>
<b>Molecular weight, g/mol</b>	approx. 384	approx. 434	approx. 434
<b>Solidification point, °C</b>	approx. 10	approx. -20	approx. -5
<b>Density, g/ml</b>	approx. 1.1 (at 20°C)	approx. 1.09 (at 25°C)	approx. 1.03 (at 20°C)

\* Bolded parameters are guaranteed technical requirements

## Wetting capability

In a large number of applications, the capability of effective wetting is desired property of surfactants. The wetting capability of cotton fabric was determined according to EN 1772:2001 method. Wetting time was

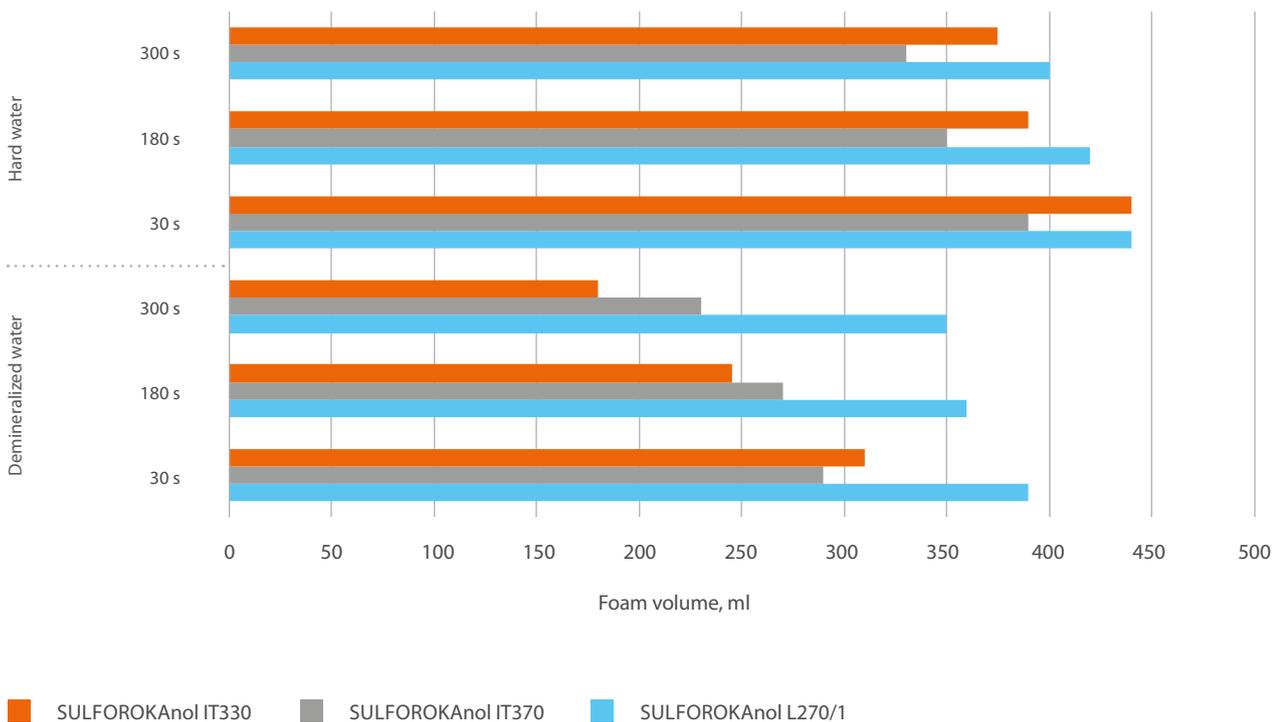
measured in solutions with a concentration of 0.5, 1.0 and 1.5 g/l for active content in demineralized water at a temperature of 20°C.



## Foaming capability

Foaming capability was measured according to modified Ross-Miles' method (PN-ISO 696:1994). The foam volume was measured after 30,

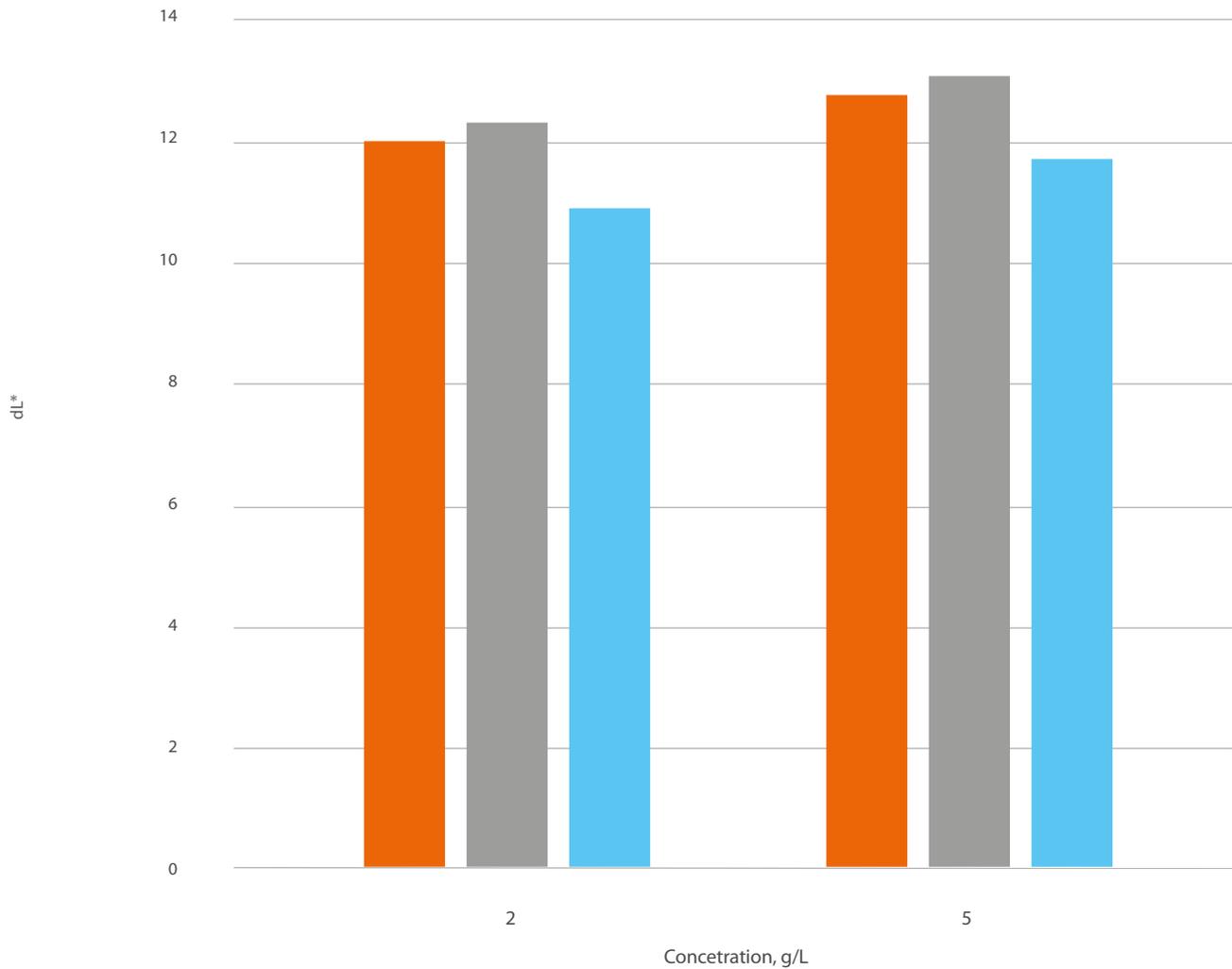
180 and 300 seconds. The modified Ross-Miles method, 1.0 g/L for active content, 25°C.



## Detergency

Detergency is the ability of the surfactant to remove soils from the fabric surface during the laundering process. Detergency tests were performed using to own method, with an EMPA 125 fabric: soiled with a mixture of oils and carbon black. Cotton was washed at

a temperature 40°C. After drying the fabrics and pressing them, the total color difference of the fabric before and after washing, was measured. The higher the difference is, the better detergency properties are for surfactant.



■ SULFOROKAnol IT330   
 ■ SULFOROKAnol IT370   
 ■ SULFOROKAnol L270/1

The dL\* parameter is described by perceptually uniform, trichromatic color models: CIE LAB and CIE LCH. The following is an interpretation of this parameter: L\* is defined as lightness (luminosity), while dL\* is determined by the equation:  
 $dL^* = L^*T - L^*S$

where: T – tested sample (fabric after the detergency test), S – standard to which the tested sample is compared (fabric before the detergency test). The higher the dL\* value, the better the detergent effectiveness.

## Solubility

Determination of the solubility of products is carried out by visual evaluation of 1%, 10% and 50% solutions of a given product in a specified solvent, 24 hours after their preparation. Visually, the appearance of the sample is evaluated according to the following scale:

The results of the samples (1%, 10% and 50%) are added up and on this basis the solubility of the product is determined. The following table gives the solubility scales according to the sum of the appearance scale results:

Result	Appearance of the test sample	Sum	Solubility
1	Homogeneous clear	3 – 6	Soluble
2	Homogeneous opalescent		
3	Homogeneous cloudy		
4	Macroscopic phase separation	10 – 12	Insoluble

Product	Demineralized water	Methanol	Ethyl ether	Acetone
SULFOROKAnol L270/1	Soluble	Partially soluble	Insoluble	Insoluble
SULFOROKAnol IT370	Soluble	Partially soluble	Soluble	Insoluble
SULFOROKAnol IT330	Soluble	Partially soluble	Partially soluble	Insoluble



## Viscosity

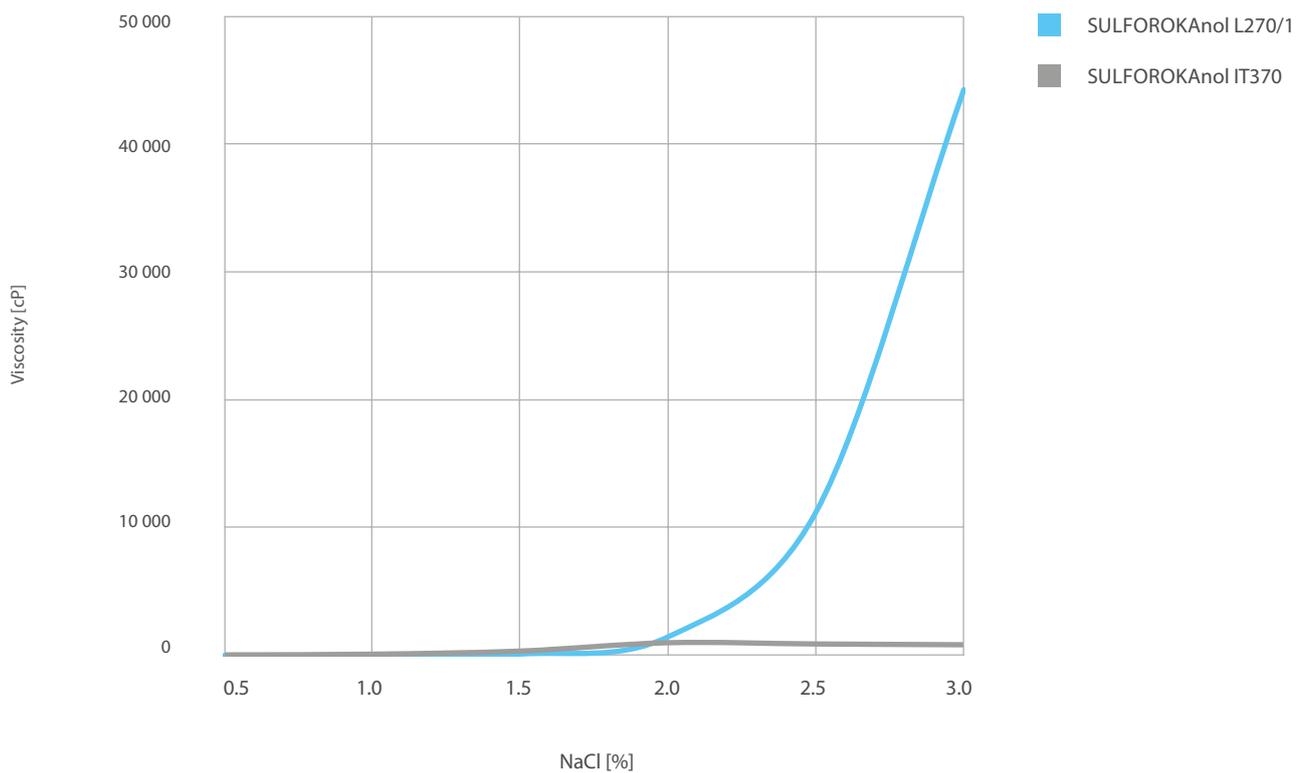
Viscosity comparison of the formulation with SULFOROKAnol L270/1 and SULFOROKAnol IT370 were presented below. Viscosity was

measured at temperature at 20°C. Information about the formulation used for comparisons below.

### Formulations:

Compound	Formulation I	
	SULFOROKAnol L270/1	SULFOROKAnol IT370
	Concentration [%]	
SULFOROKAnol L270/1	8.0 (active matter)	-
SULFOROKAnol IT370	-	8.0 (active matter)
Cocamidopropyl Betaine	7.0	
NaCl	0.5-3.0	
Water	up to 100.0	

### SULFOROKAnol L270/1 vs SULFOROKAnol IT370 (8% active matter) - I



## Irritant potential

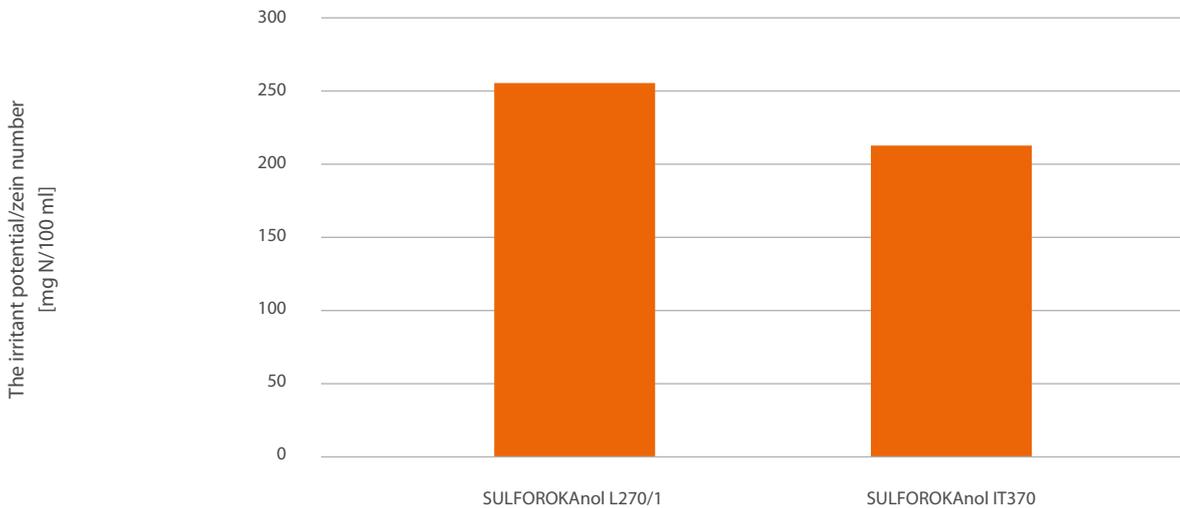
The irritant potential was determined for solution of SULFOROKAnol IT370 with a concentration of 1% active substance using the Zein test.

The Zein test provides a quick and convenient test of irritant potential, especially for compositions containing surfactants.

## Methodology

The protein (zein) which is insoluble in water was immersed in the surfactant solution and afterwards the solution was separated from the protein. Subsequently the Kiejdahl method was used to determine the nitrogen content. Based on the outcomes the irritant potential was estimated. The more protein is solubilized by the surfactant solution, the higher the irritant potential.

Irritant potential of SULFOROKAnol IT370 compared to SULFOROKAnol L270/1. SULFOROKAnol IT370 is characterized by lower irritation potential.



## Liquid Laundry Detergent (LLD)

INCI name	Brand name	Concentration [%]	Function
Sodium Trideceth Sulfate/ Sodium Laureth Sulfate	SULFOROKAnol IT330/ SULFOROKAnol L227/1	10.0 (a.m.)	removes stains/ foaming agent
Isotrideceth-9	ROKAnol IT9	10.0	breaks down stains
Trisodium Citrate	-	2.5	chelator
Tetrasodium Glutamate Diacetate	-	2.0	chelator
Enzymes	-	0.2	breaks down different types of stains
Fluorescent brightener	-	0.1	optical brightener
Citric Acid	-	for pH 7-8	pH regulator
Aqua	-	up to 100.0	solvent

<b>Appearance</b>	visual method	liquid
<b>pH</b>		7.5-8.5
<b>Viscosity [cP]</b>	Brookfield LV, T: 20°C	<100

### Procedure:

1. Mix fluorescent brightener with water.
2. Add Trisodium Citrate and mix until a homogeneous solution is obtained.
3. Then add SULFOROKAnol IT330/ SULFOROKAnol L227/1 and mix.
4. Add ROKAnol IT9 and mix.
5. Add GLDA- $\text{Na}_4$  mix.
6. Add Citric Acid to obtained pH in the mass around 7-8.
7. Finally, add Enzymes and mix until a clear liquid is obtained.



## Performance test of Liquid Laundry Detergent (LLD)

Effectiveness of the formulation was confirmed in a detergency test. Detergency is the ability of the detergent to remove soils from the fabric surface during the laundering process. Detergency tests were performed using to own method on fabric soiled with standard, different dirt: 1. Fluid make-up, 2. Curry, 3. Blood, aged, 4. Wine, aged,

5. Spaghetti sauce with beef, 6. Chocolate ice cream, aged, 7. Grass/mud, with thickening agent, 8. Highly discriminative tea, 9. Grass, pure, 10. Baby food carrot/potato, 11. Standard clay, 12. Betacarotene on cotton, circular stain, 13. Dirty Motor Oil (DMO), 14. Butterfat with colorant, 15. Beef fat, colored with Sudan Red.

### Tested dirt divided into three categories:

#### Enzymatic

- Blood, aged
- Chocolate ice cream, aged

#### Bleachable

- Curry
- Wine, aged
- Grass/mud, with thickening agent
- Highly discriminative tea
- Grass, pure
- Standard clay
- Beta-carotene on cotton, circular stain
- Baby food carrot/potato

#### Greasy

- Fluid make-up
- Spaghetti sauce with beef
- Butter with colorant
- Beef fat, colored with Sudan Red
- Dirty Motor Oil (DMO)

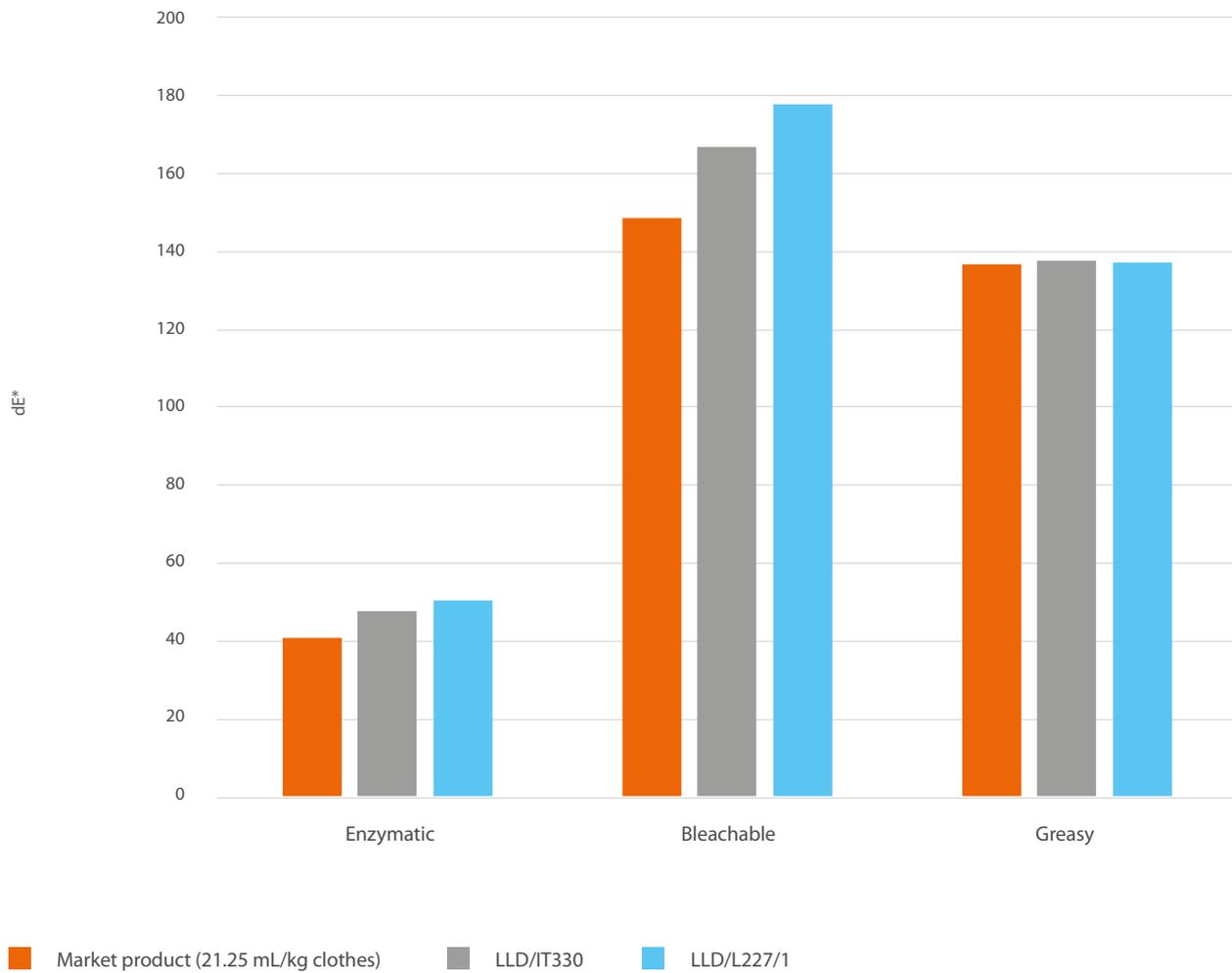
### Detergency test was performed under the following conditions:

- automatic washing machine
- water hardness (13 °dH)
- cotton program, 40°C
- load – 2 kg dry, white towels
- dose – 30 ml of formulation
- fabric soiled with standard dirt

After the washing process was performed, the standardly soiled fabric were dried and then the degree of washing was assessed by measuring parameter  $dE^*$  from the CIELab scale, as the difference between the initially stain and the degree of its washing - higher  $dE^*$ , better detergency.



### Liquid Laundry Detergent (15 mL/kg clothes)



## Daily Shampoo

INCI name	Brand name	Concentration [%]	Function
Sodium Benzoate, Potassium Sorbate	-	1.0	preservative
Betaine	-	2.0	Active
Glycerin	-	1.0	Humectant
Sodium Trideceth Sulfate/ Sodium Laureth Sulfate	SULFOROKAnol IT330/ SULFOROKAnol L227/1	10.0 (a.m.)	surfactant
Sodium Lauroyl Sarcosinate	ROKAtend LS	2.0	surfactant
Cocamidopropyl Betaine	ROKAmina K30	15.0	surfactant
Citric Acid	-	for pH 4.5-5.5	pH regulator
Aqua	-	up to 100.0	solvent

<b>Appearance</b>	visual method	clear gel
<b>pH</b>		4.5-5.5
<b>Viscosity [cP]</b>	Brookfield LV, T: 20°C	3500-4500 (SULFOROKAnol IT330) 15 000-16 000 (SULFOROKAnol L227/1)

### Procedure:

1. Mix preservative and Betaine with water until a homogeneous solution is obtained.
2. Add Glycerin and mix.
3. Then add SULFOROKAnol IT330/SULFOROKAnol L227/1 mix.
4. Add ROKAtend LS and mix.
5. Then add ROKAmina K30, mix.
6. Add Citric Acid solution to obtained pH in the mass around 4.5-5.5.



## Body Wash

INCI name	Brand name	Concentration [%]	Function
Sodium Benzoate	-	0.4	preservative
C10-30 Alky Acrylate Crosspolymer	-	1.0	rheology modifier
Sodium Hydroxide, 30% solution	-	0.5	pH regulator
Sodium Trideceth Sulfate	SULFOROKAnol IT370	17.0	surfactant, emulsifier
Trideceth-3	ROKAnol IT3	1.5	co-surfactant
Cocamidopropyl Betaine	ROKAmina K30	7.0	surfactant
Sodium Chloride	-	2.0	rheology modifier
Helianthus Annuus Seed Oil	-	4.0	emollient
Aqua	-	up to 100.0	solvent

Appearance visual method white emulsion  
pH 4.5-5.5

### Procedure:

1. Mix Sodium Benzoate with water, heat up to 40-45°C.
2. Add C10-30 Alky Acrylate Crosspolymer and wait until it swells.
3. Then add Sodium Hydroxide to increase pH and mix keeping the temperature approx. 40-45°C until a homogeneous, clear gel is obtained.
4. Lower the temperature to 35°C.
5. Add SULFOROKAnol IT370, mix.
6. Then add ROKAnol IT3 and mix.
7. Next add ROKAmina K30, mix.
8. Add Sodium Chloride and mix.
9. Add Helianthus Annuus Seed Oil, homogenize with approx. 12 000 RPM, 60 sec.



## Universal Kitchen Degreaser (UKD)

INCI name	Brand name	Concentration [%]	Function
Isotrideceth-7	ROKAnol IT7	2.5	degreaser/ wetting agent
Sodium Trideceth Sulfate/ Sodium Laureth Sulfate	SULFOROKAnol IT330/ SULFOROKAnol L227/1	1.0 (a.m.)	foaming agent
Polyoxyalkylene glycol fatty alcohol	ROKAnol LP3135	2.0	wetting agent
Sodium Polyacrylate	EXOlat C40	3.0	sequestrant
Methoxydipropanol	-	3.0	formulation stabilizer/degreasing agent/ solvent and additives
Sodium Hydroxide	-	for pH 9-10	pH regulator
Aqua	-	up to 100.0	solvent

<b>Appearance</b>	visual method	clear liquid
<b>pH</b>		9-10
<b>Viscosity [cP]</b>	Brookfield LV, T: 20°C	<100

### Procedure:

1. Mix ROKAnol IT7 with water.
2. Add SULFOROKAnol IT330/SULFOROKAnol L227/1 and mix until a homogeneous solution is obtained.
3. Then add ROKAnol LP3135 and EXOlat C40, mix.
4. Add Methoxydipropanol and mix.
5. Add Sodium Hydroxide solution to obtained pH in the mass around 9-10.



## Performance test of Universal Kitchen Degreaser (UKD)

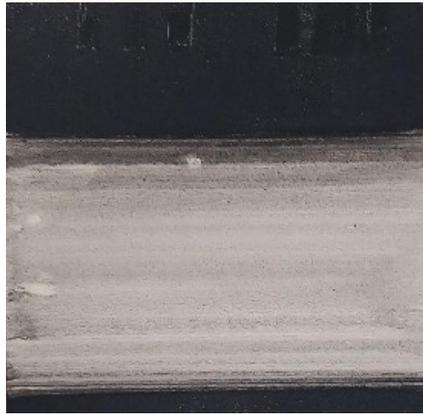
The detergency properties of Universal Kitchen Degreaser was measured as the ability of surfactant based formulation to remove greasy soil from the surface of the masonite tile during the cleaning process. Non-polar structural fragments of surfactants form a micelle

which interact with a particle of dirt. Subsequently, an emulsion is formed, that can be removed mechanically with a sponge. The cleaning process was carried out on a BYK Gardner scrub abrasion tester according to our own method.

Water



UKD/IT330



UKD/L227/1



## Summer Windshield Concentrate (1:100)

INCI name	Brand name	Concentration [%]	Function
Sodium Trideceth Sulfate/ Sodium Laureth Sulfate	SULFOROKAnol IT370/ SULFOROKAnol L270/1	36.0	cleaning agent
Ethanol	-	10.0	solvent, cleaning booster
Water	-	up to 100.0	solvent

<b>Appearance</b>	visual method	clear liquid
<b>pH</b>		10-12
<b>Viscosity [cP]</b>	Brookfield LV, T: 20°C	<100

### Procedure:

1. Add Ethanol to the weighed amount of water.
2. Then SULFOROKAnol IT370/SULFOROKAnol L270/1 and mix thoroughly until uniform.

## Winter Windshield Washer Fluid

INCI name	Brand name	Concentration [%]	Function
Sodium Trideceth Sulfate/ Sodium Laureth Sulfate	SULFOROKAnol IT370/ SULFOROKAnol L270/1	5.0	cleaning agent
Ethanol	-	25.0	solvent, cleaning booster
Propylene glycol	-	5.0	anti-freeze agent
Water	-	up to 100.0	solvent

<b>Appearance</b>	visual method	clear liquid
<b>pH</b>		10-11
<b>Viscosity [cP]</b>	Brookfield LV, T: 20°C	<100

### Procedure:

1. Add Ethanol to the weighed amount of water.
2. Then SULFOROKAnol IT330/SULFOROKAnol L227/1 and mix thoroughly until uniform.
3. Add Propylene Glycol, mix.

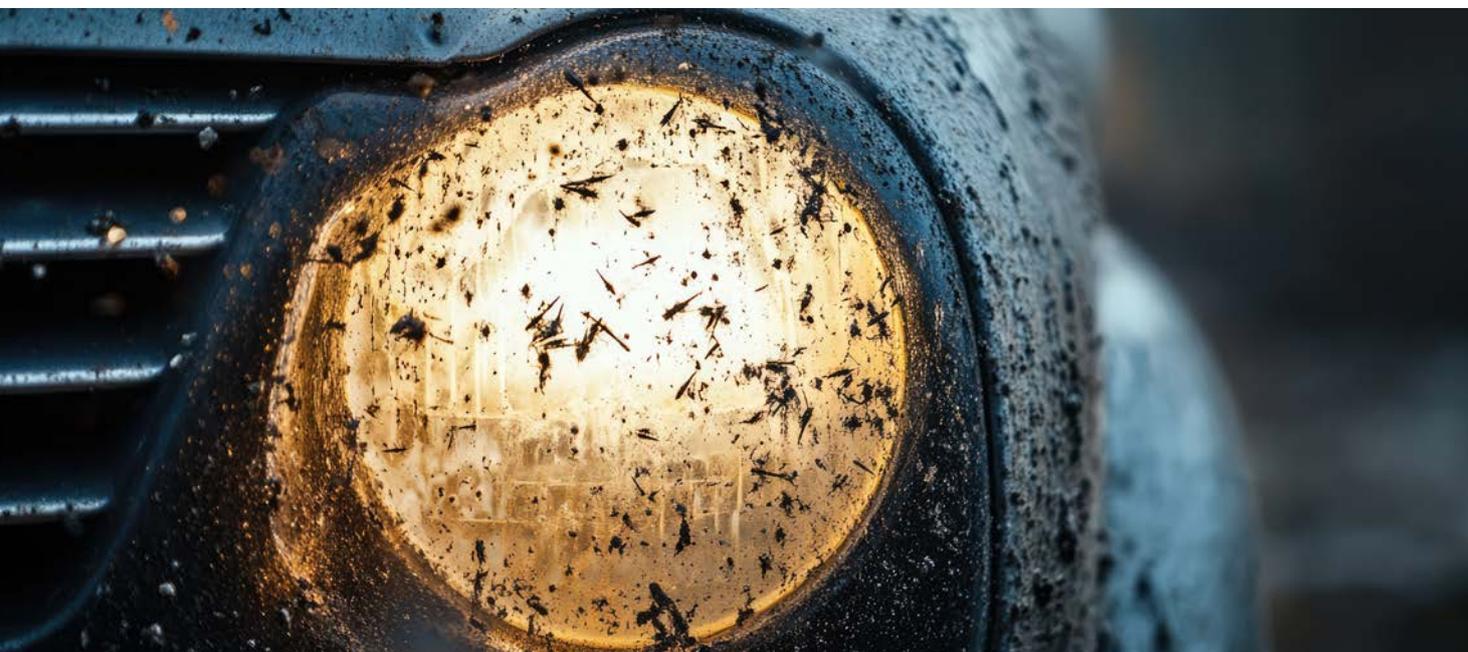
## Bug Remover

INCI name	Brand name	Concentration [%]	Function
Sodium Trideceth Sulfate/ Sodium Laureth Sulfate	SULFOROKAnol IT370/ SULFOROKAnol L270/1	18.0	cleaning agent
Alkyl Polyglucoside	-	2.0	wetting agent, hydrotrope
2-Butoxyethanol	-	4.0	solvent
PEG-17 Rapeseedamide	ROKAmid MRZ17	3.0	cleaning booster
Glycerin	-	10.0	stabiliser, humectant
Methoxydipropanol	-	5.0	solubiliser
Sodium Polyacrylate	EXOlat C40	2.5	sequestrant
Sodium Hydroxide 30% solution	-	1.0	emollient
Water	-	up to 100.0	solvent

<b>Appearance</b>	visual method	clear, yellow liquid
<b>pH</b>		11-12
<b>Viscosity [cP]</b>	Brookfield LV, T: 20°C	<100

### Procedure:

1. Add SULFOROKAnol L227/1 or SULFOROKAnol IT330 to a weighed amount of water and mix until a homogeneous liquid is formed.
2. Then add Alkyl Polyglucoside and 2-Butoxyethanol (BG), and mix.
3. Next, add ROKAmid MRZ17, Glycerine, Methoxydipropanol and EXOlat C40, mixing the sample each time. Mix until uniform.
4. Slowly add Sodium Hydroxide and mix thoroughly.



## Car Shampoo

INCI name	Brand name	Concentration [%]	Function
Sodium Trideceth Sulfate/ Sodium Laureth Sulfate	SULFOROKAnol IT370/ SULFOROKAnol L270/1	10.0	foaming agent
Sodium Dodecylbenzenesulfonate	ABSNa 30	27.0	cleaning agent
Cocamidopropyl Betaine	ROKAmina K40HC	2.0	foam stabiliser
Sodium Carbonate	-	2.0	cleaning booster
Sodium Metasilicate 30% solution	-	10.0	cleaning booster
Aqueous solution of acrylic-maleic copolymer sodium salt	EXOlat MC60	2.0	sequestrant
Water	-	up to 100.0	solvent

<b>Appearance</b>	visual method	milky liquid
<b>pH</b>		10.5-11.5
<b>Viscosity [cP]</b>	Brookfield LV, T: 20°C	<100

### Procedure:

1. Mix SULFOROKAnol IT330/SULFOROKAnol L227/1 with half the required amount of water until dissolved.
2. Then add ABSNa 30 to the solution and mix.
3. Add ROKAmina K40HC and mix until a homogeneous solution is obtained.
4. Prepare a second solution in a separate vessel. Mix sodium carbonate and sodium metasilicate with the remaining water. While mixing, add EXOlat MC60 and mix until a homogeneous solution is obtained.
5. Finally, pour solution 2 in portions into the still mixed solution 1.



## Performance test of Car Shampoo

The detergency properties of Car Shampoo was measured as the ability of surfactant based formulation to remove greasy soil from the metal surface during the cleaning process. The surface to be tested was prepared by placing dirt on a metal plate. The soiled plate was

then baked at 60°C for 24 hours and then at 80°C for 2 hours. The cleaning process was carried out on a BYK Gardner scrub abrasion tester according to our own method.

Soiled plate before cleaning process

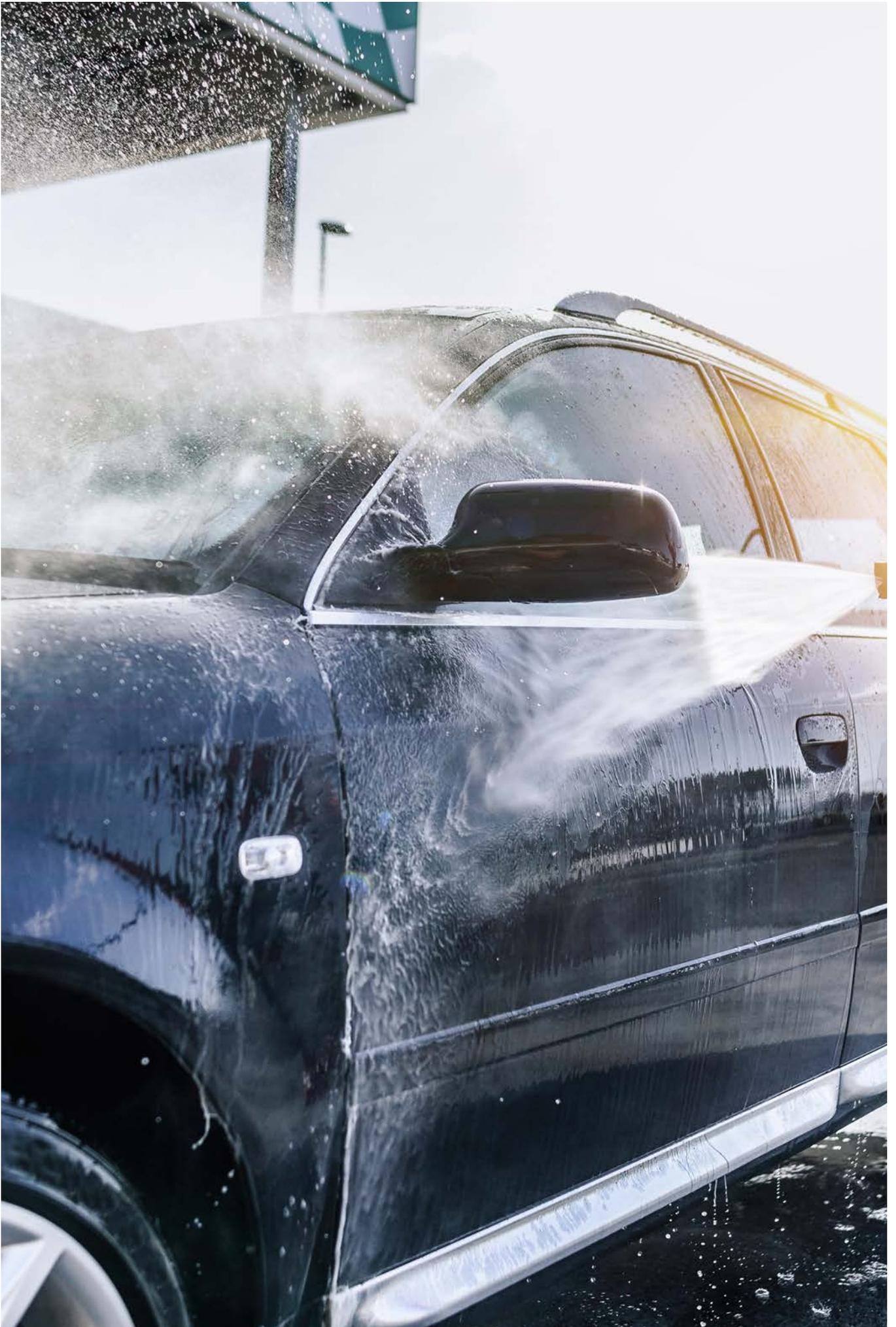


Car Shampoo with SULFOROKAnol IT330



Car Shampoo with SULFOROKAnol L227/1











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March 2026

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The suggestions for product applications are based on our best knowledge.

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