



SULFOROKAnol L370
and L327 versus
SULFOROKAnol L270/1

Operating in 17 countries, in 39 different locations, PCC SE currently employs over 3 300 people.



About Us

PCC Exol SA is a major player in the European surfactants market. In the eastern and central-eastern part of the continent, it is the undisputed leader in its industry. Most of the production facilities and the company's headquarters are located in Brzeg Dolny, Poland. Here we develop, test and manufacture a wide range of anionic, non-ionic and amphoteric surfactants and speciality industrial formulations.

New products are continuously added to the portfolio in response to market trends and individual customer requirements. The surfactants produced at the plants have a very wide range of industrial applications. They

are used as wetting agents, emulsifiers, auxiliaries in paper, metallurgy and many other industries, as well as in household chemicals, personal care products and textiles.

PCC EXOL pays special attention to the issue of sustainable development, which is one of the key elements of the company's strategy. In order to strengthen its competitive position in the surfactants market, the company is committed to promoting responsible production and consumption throughout the value chain. The concept of sustainable development is therefore a key aspect of all the company's management and operational processes.

<p>PCC ROKITA SA PCC PCG OXYALKYLATES IRPC</p> <p>Polyols </p>	<p>PCC ROKITA SA</p> <p>Chlorine </p>	<p>PCC ROKITA SA</p> <p>Phosphorus </p>	<p>PCC EXOL SA PCC CHEMAX INC PCC PCG OXYALKYLATES</p> <p>Surfactants </p>	<p>PCC SYNTEZA</p> <p>Alkylphenols </p>
<ul style="list-style-type: none"> • Polyether polyols • Polyester polyols • Prepolymers • Polyurethane Systems 	<ul style="list-style-type: none"> • Chlorine • MCAA • Other Chlorine Downstream Product 	<ul style="list-style-type: none"> • Phosphorus derivatives • Naphthalene derivatives • Polycarboxyethers (PCE) 	<ul style="list-style-type: none"> • Anionic surfactants • Cationic surfactants • Nonionic surfactants • Amphoteric surfactants (betaines) • Chemical formulation 	<ul style="list-style-type: none"> • Nonylphenol • Dodecylphenol • Tristyrylphenol
<p>PCC CONSUMER PRODUCTS SA</p> <p>Consumer Products </p>	<p>PCC ROKITA SA</p> <p>Energy </p>	<p>PCC INTERMODAL SA</p> <p>Logistics </p>	<p>PCC BAKKISILICON HF.</p> <p>Silicon </p>	<p>PCC SE</p> <p>Holding & Projects </p>
<ul style="list-style-type: none"> • Household & industrial Cleaners, Detergents and Personal Care Products 	<ul style="list-style-type: none"> • Renewable Energy • Conventional Energy 	<ul style="list-style-type: none"> • Intermodal transport • Road Haulage • Rail Transport 	<ul style="list-style-type: none"> • Microsillica • Silicon Metal 	<ul style="list-style-type: none"> • Portfolio Management • Project Development

General characteristic for SULFOROKAnol L270/1, SULFOROKAnol L370, SULFOROKAnol L327

Basic physical and chemical properties are summarized in the table below.

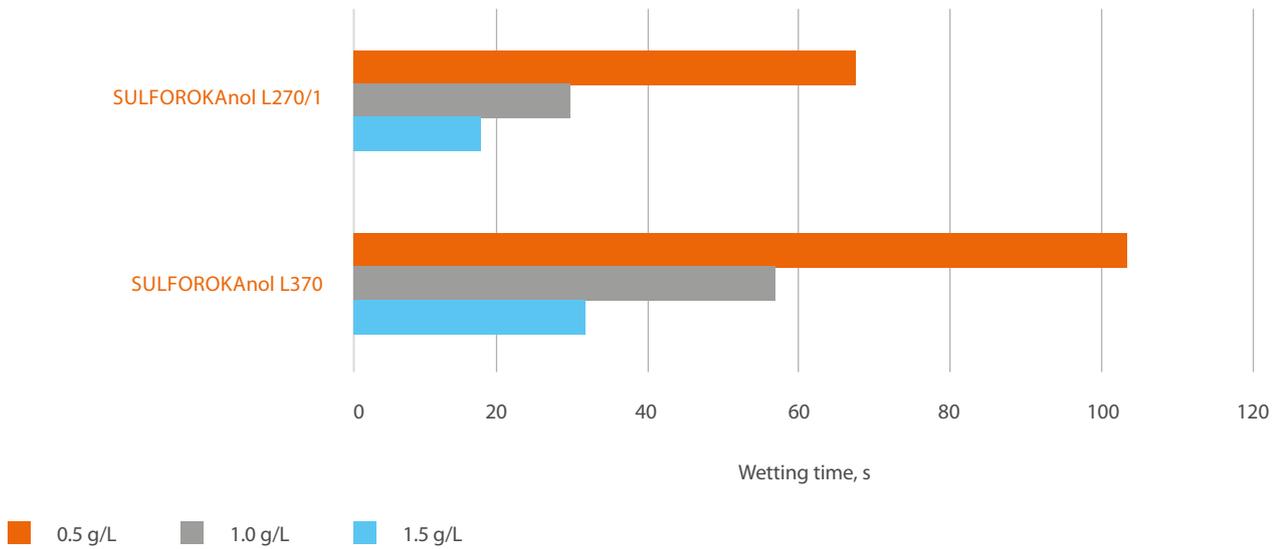
	SULFOROKAnol L270/1	SULFOROKAnol L370	SULFOROKAnol L327
Chemical name	Alcohols C12-C14, ethoxylated (<2,5 EO), sulfates, sodium salts	Alcohols C12-C15, ethoxylated (>2.5 EO), sulfates, sodium salts	Alcohols C12-C15, ethoxylated (>2,5 EO), sulfates, sodium salts
CAS number	68891-38-3	125301-92-0	125301-92-0
INCI name	Sodium Laureth Sulfate	Sodium C12-C15 Pareth Sulfate	Sodium C12-C15 Pareth Sulfate
Function	Anionic surfactant, cleaning and foaming agent	Anionic surfactant, cleaning and foaming agent	Anionic surfactant, cleaning and foaming agent
Appearance at temperature 20÷25°C	liquid paste	liquid paste	liquid with a gelation tendency
Klett colour, Klett value	max 30	max 50	max 50
pH of 5% solution of active substance, at 25°C	7.0-10.0	7.5-10.5	10.0-11.4 (10% solution of active substance)
Active substance, %(m/m)	68-72	68-72	26-28
Unsulphonated substances, %(m/m)	max 3	max 4.5 (as active substance)	max 4.5 (as active substance)
Sodium sulphate (VI), %(m/m)	max 1	max 2.0 (as active substance)	max 2.0 (as active substance)
Molecular weight, g/mol	approx. 384	approx. 445	approx. 445
Density at 20°C, g/ml	approx. 1.1	approx. 1.1	approx. 1.04

* Bolded parameters are guaranteed technical requirements

Wetting capability

In a large number of applications, the capability of effective wetting is desired property of surfactants. The wetting capability of cotton fabric was determined according to EN 1772:2001 method. Wetting time was

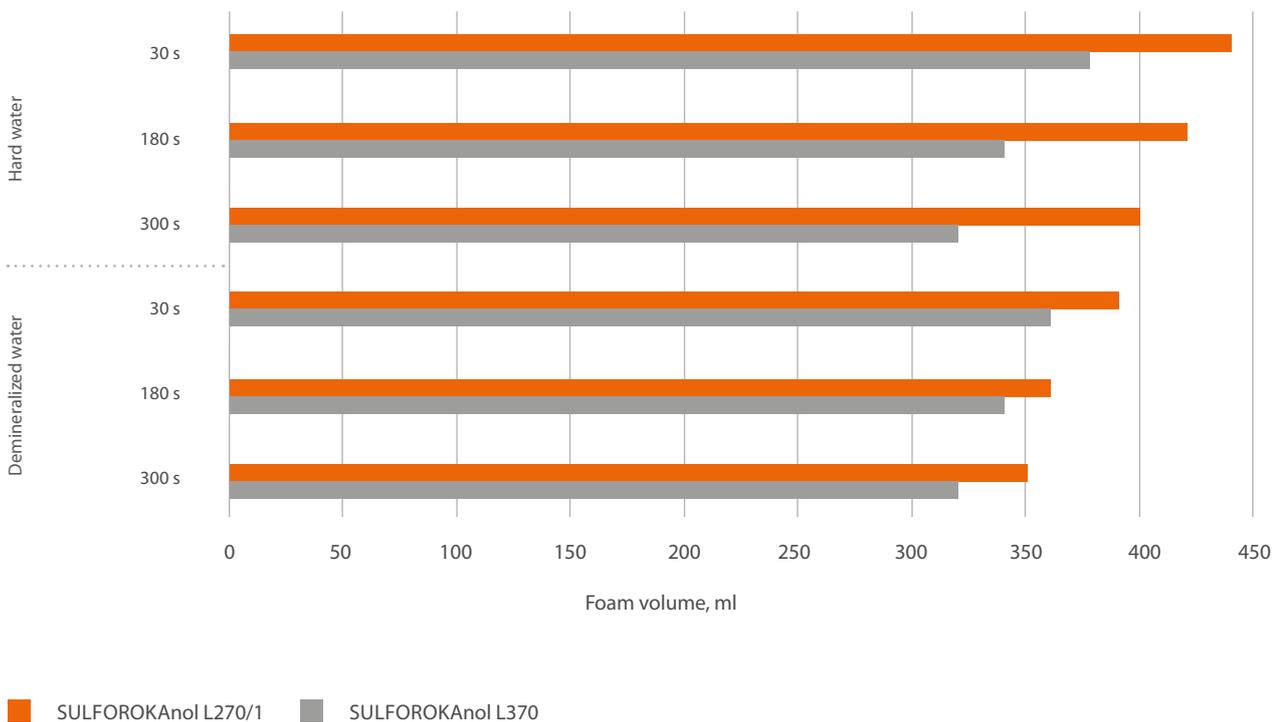
measured in solutions with a concentration of 0.5, 1.0 and 1.5 g/l in demineralized water at a temperature of 20°C



Foaming capability

Foaming capability was measured according to modified Ross-Miles' method (PN-ISO 696:1994). The foam value was measured after 30, 180

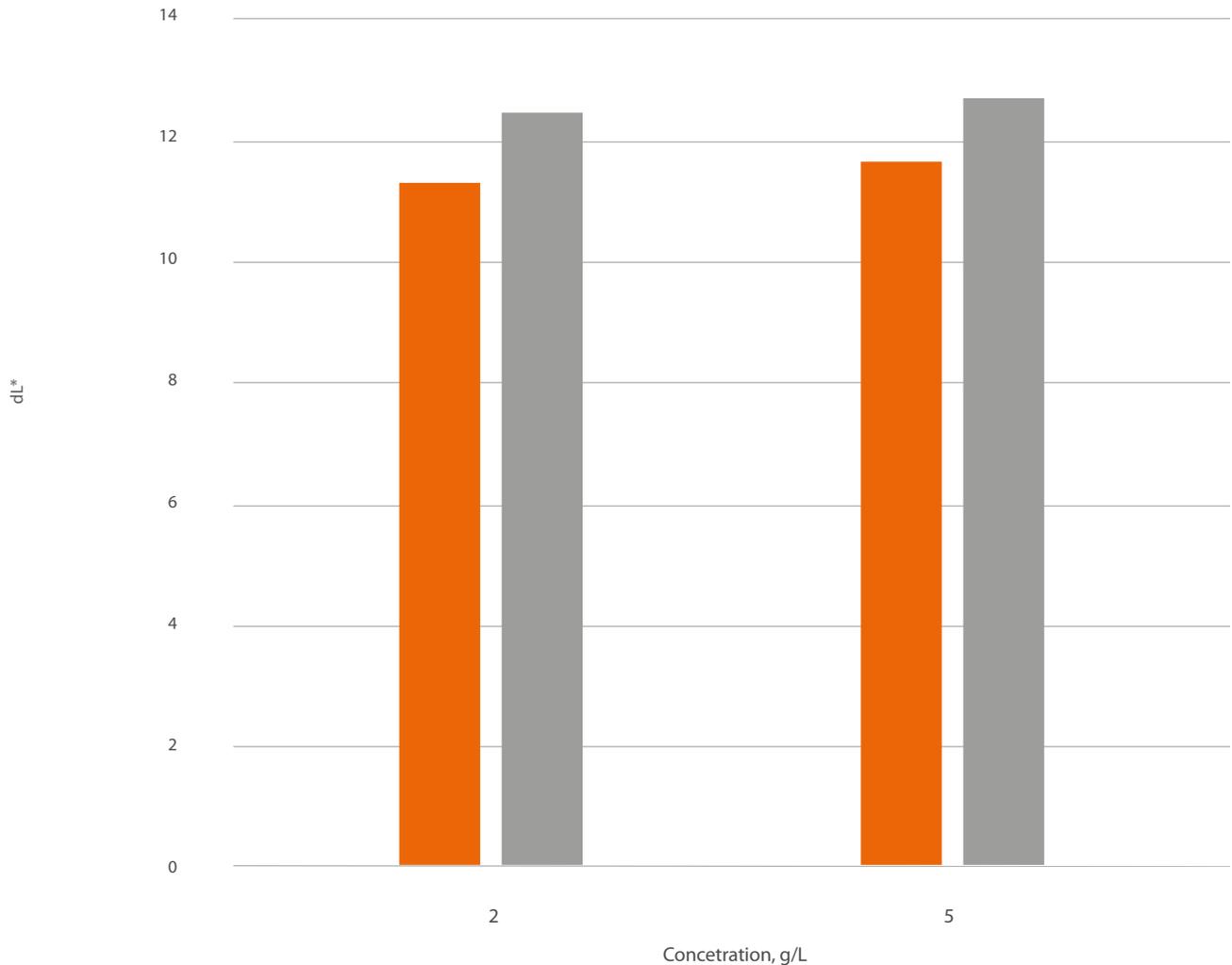
and 300 seconds. The modified Ross-Miles method, 1.0 g/L for active content, 25°C. The results were presented on graphs:



Detergency

Detergency is the ability of the surfactant to remove soils from the fabric surface during the laundering process. Detergency tests were performed using to own method, with an EMPA 125 fabric: soiled with a mixture of oils and carbon black. Cotton was washed at

a temperature 40°C. After drying the fabrics and pressing them, the total color difference of the fabric before and after washing, was measured. The higher the difference is, the better detergency properties are for surfactant.



■ SULFOROKAnol L270/1
 ■ SULFOROKAnol L370

The dL* parameter is described by perceptually uniform, trichromatic color models: CIE LAB and CIE LCH. The following is an interpretation of this parameter: L* is defined as lightness (luminosity), while dL* is determined by the equation:

$$dL^* = L^*T - L^*S$$

where: T – tested sample (fabric after the detergency test), S – standard to which the tested sample is compared (fabric before the detergency test). The higher the dL* value, the better the detergent effectiveness.

Solubility

Determination of the solubility of products is carried out by visual evaluation of 1%, 10% and 50% solutions of a given product in a specified solvent, 24 hours after their preparation. Visually, the appearance of the sample is evaluated according to the following scale:

The results of the samples (1%, 10% and 50%) are added up and on this basis the solubility of the product is determined. The following table gives the solubility scales according to the sum of the appearance scale results:

Result	Appearance of the test sample	Sum	Solubility
1	Homogeneous clear	3 – 6	Soluble
2	Homogeneous opalescent	7 – 9	Partially soluble
3	Homogeneous cloudy	10 – 12	Insoluble
4	Macroscopic phase separation		

Product	Demineralized water	Methanol	Ethyl ether	Acetone
SULFOROKAnol L270/1	Soluble	Partially soluble	Insoluble	Insoluble
SULFOROKAnol L370	Soluble	Partially soluble	Partially soluble	Insoluble



Viscosity

Viscosity comparison of the formulation with SULFOROKAnol L270/1 and SULFOROKAnol L370 were presented below. Viscosity was

measured at temperature at 20°C. Information about the formulation used for comparisons below.

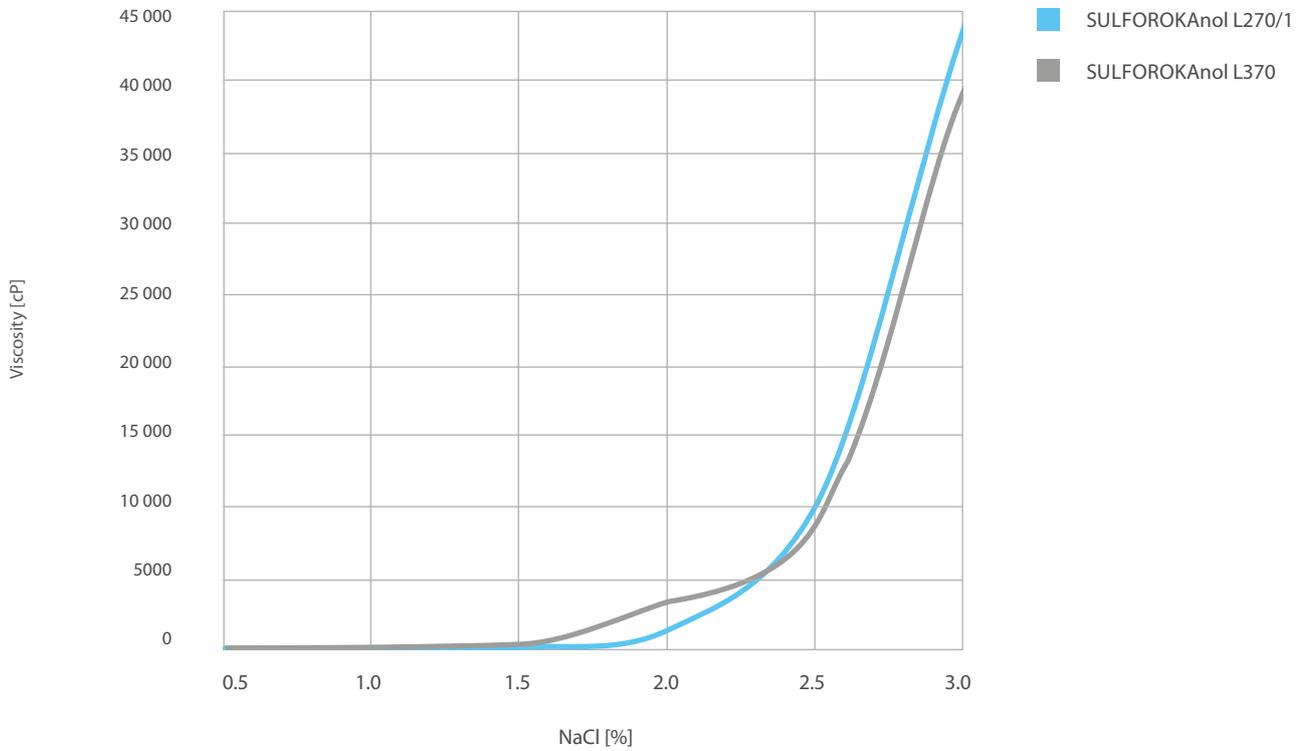
Formulations:

Formulation I		
	SULFOROKAnol L270/1	SULFOROKAnol L370
Compound	Concentration [%]	
SULFOROKAnol L270/1	8.0 (active matter)	–
SULFOROKAnol L370	–	8.0 (active matter)
Cocamidopropyl Betaine	7.0	
NaCl	0.5-3.0	
Water	up to 100.0	

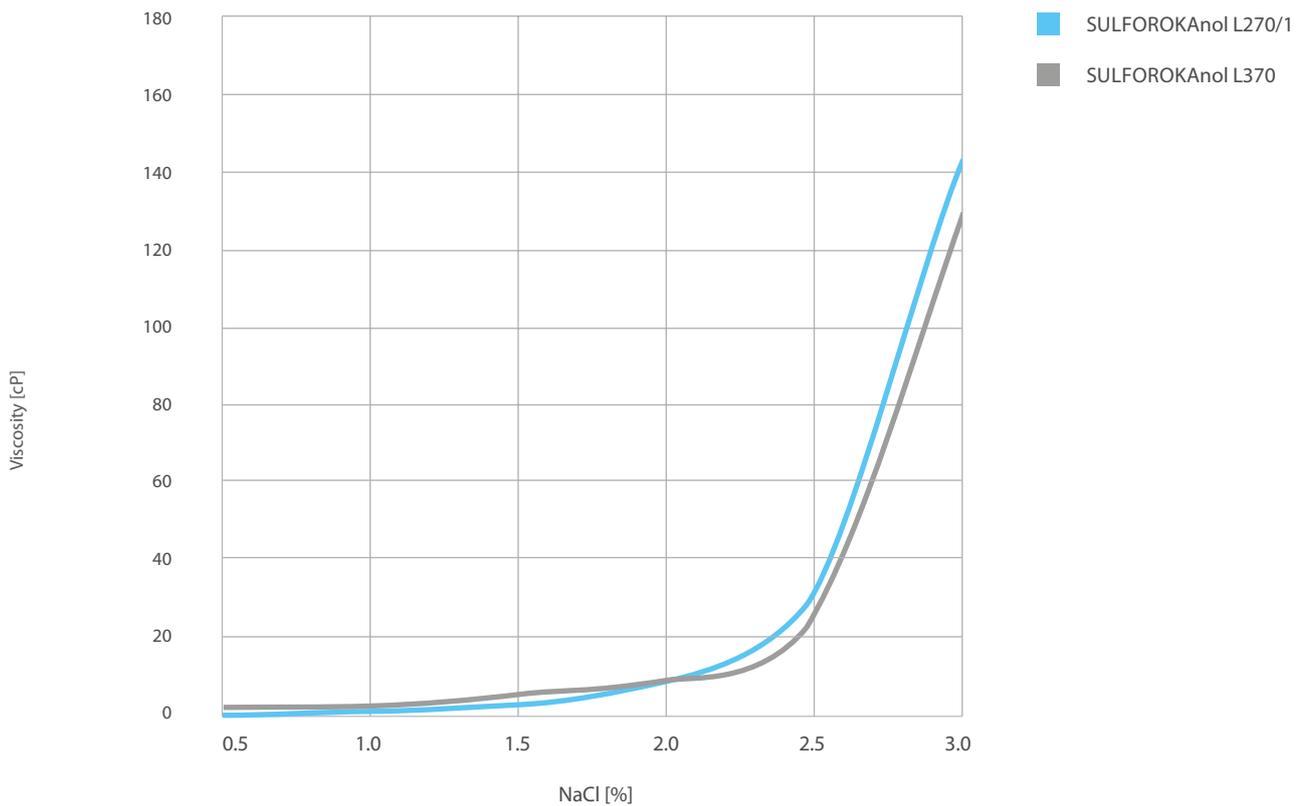
Formulation II		
	SULFOROKAnol L270/1	SULFOROKAnol L370
Compound	Concentration [%]	
SULFOROKAnol L270/1	4.0 (active matter)	–
SULFOROKAnol L370	–	4.0 (active matter)
Cocamidopropyl Betaine	3.4	
NaCl	0.5-3.0	
Water	up to 100.0	



SULFOROKAnol L270/1 vs SULFOROKAnol L370 (8% active matter) - I



SULFOROKAnol L270/1 vs SULFOROKAnol L370 (4% active matter) - II



Irritant potential

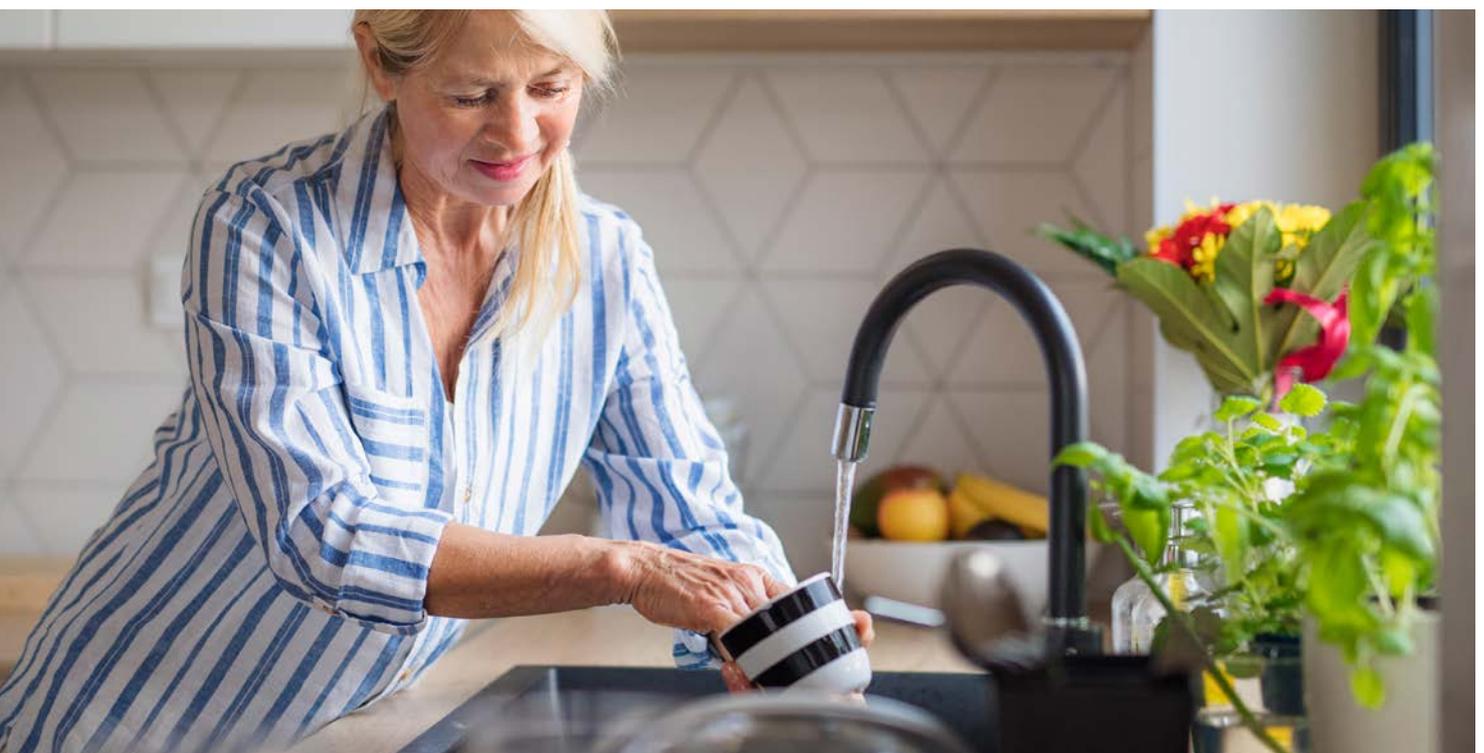
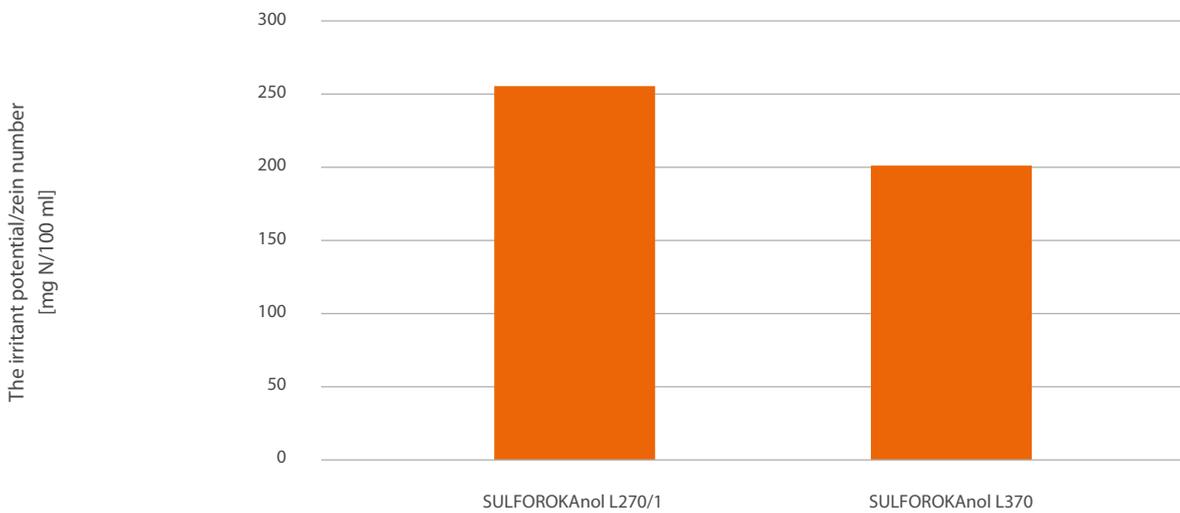
The irritant potential was determined for solution of SULFOROKAnol L370 with a concentration of 1% active substance using the Zein test.

The Zein test provides a quick and convenient test of irritant potential, especially for compositions containing surfactants.

Methodology

The protein (zein) which is insoluble in water was immersed in the surfactant solution and afterwards the solution was separated from the protein. Subsequently the Kiejdahl method was used to determine

the nitrogen content. Based on the outcomes the irritant potential was estimated. The more protein is solubilized by the surfactant solution, the higher the irritant potential.



Home Care formulation

Examples of household formulations are presented below. The table contains the percentage compositions of the formulations, below is the preparation method.

Gel for cleaning tiles

INCI name	Brand name	Concentration [%]	Function
Sodium Laureth Sulfate / Sodium C12-15 Pareth Sulfate	SULFOROKAnol L270/1 or SULFOROKAnol L370	5.0	cleaning agent / foaming agent
Alcohols, C13-15-ethoxylated	ROKAnol TMP7	7.0	cleaning agent
Sodium Carbonate	Sodium Carbonate	2.0	pH regulator
Aqua and additives*	Water	up to 100.0	solvent

* Additives: preservatives, dyes, fragrances and others

Appearance	visual method	clear liquid
pH		10–11
Viscosity [cP]	Brookfield LV, T: 20°C	200–800

Procedure:

1. Mix SULFOROKAnol L270/1 or SULFOROKAnol L370 with water until dissolved.
2. Add ROKAnol TMP7 and mix.
3. Then add Sodium Carbonate and mix.
4. Check the pH in the mass.



Concentrated Dishwashing Liquid

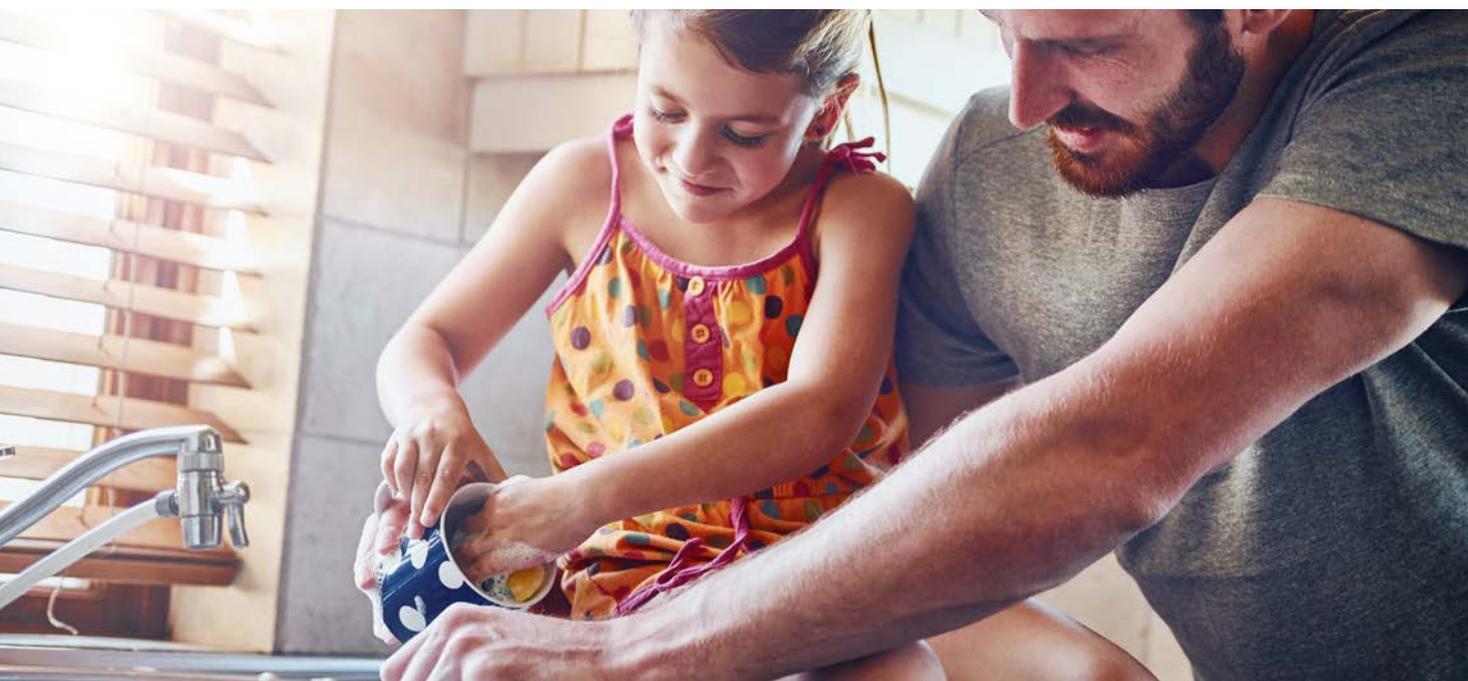
INCI name	Brand name	Concentration [%]	Function
Sodium Laureth Sulfate/ Sodium C12-15 Pareth Sulfate	SULFOROKAnol L270/1 or SULFOROKAnol L370	15.0	cleaning agent / foaming agent
Cocamidopropyl Betaine	ROKamina K30	15.0	cleaning agent / foaming agent
Glycerin	Glycerin	7.0	humectant
Panthenol	D-Panthenol	1.0	active substance
Sodium Chloride	Sodium Chloride	0.5	rheology modifier
Aqua and additives*	Water	up to 100.0	solvent

* Additives: preservatives, dyes, fragrances and others

Appearance	visual method	liquid gel
pH		7.0–8.0
Viscosity [cP]	Brookfield LV, T: 20°C	2000-5000

Procedure:

1. Mix SULFOROKAnol L270/1 or SULFOROKAnol L370 with water until dissolved.
2. Add ROKamina K30 and mix.
3. Then add Glycerin, D-Panthenol and mix.
4. Then add Sodium Chloride and mix
5. Check the pH in the mass.



Low-Temp Liquid Detergent, LTLD

INCI name	Brand name	Concentration [%]	Function
Sodium Laureth Sulfate/ Sodium C12-15 Pareth Sulfate	SULFOROKAnol L270/1 or SULFOROKAnol L370	14.6	removes stains/ foaming agent
Alcohols, C12-18 ethoxylated	ROKAnol C7	9.0	breaks down stains
Potassium Cocoate	EXOsoft PC35	7.0	breaks down stains
Tetrasodium Glutamate Diacetate	Glutamic acid, N,N-diacetic acid, tetra sodium salt (GLDA)	3.0	chelator
Sodium Citrate	Sodium citrate	2.5	chelator
Enzymes	Multi-enzyme blend, liquid	0.5	breaks down different types of stains
Fluorescent Brightener	Fluorescent brightener	0.1	optical brightener
Citric Acid	Citric acid, monohydrate, 50%	for pH ~ 7.5	pH regulator
Aqua and additives*	Water	up to 100.0	solvent

* Additives: preservatives, dyes, fragrances and others

Appearance	visual method	liquid
pH		7.0–8.0
Viscosity [cP]	Brookfield LV, T: 20°C	200-600

Procedure:

- Mix Fluorescent Brightener with water until dissolved.
- Add Sodium Citrate and mix until a homogeneous solution is obtained.
- Then add SULFOROKAnol L270/1 or SULFOROKAnol L370 and mix.
- Add ROKAnol C7 and mix.
- Then add EXOsoft PC35 and mix a homogeneous solution is obtained.
- Add GLDA, mix.
- Add Citric Acid to obtained pH in the mass around 7.5.
- Finally, add Enzymes and mix until a clear liquid is obtained.



Liquid for Washing Delicate And Woollen Fabrics- ECO-Friendly

INCI name	Brand name	Concentration [%]	Function
Sodium Laureth Sulfate/ Sodium C12-15 Pareth Sulfate	SULFOROKAnol L270/1 or SULFOROKAnol L370	11.4	removes stains/ foaming agent
Alcohols, C9-11 + EO/PO	ROKAnol LP3135	5.0	removes stains/ foaming agent
Potassium Oleate	EXOsoft PO30	15.0	removes stains/ foaming agent
Sodium polyacrylates	EXOlat C40	3.0	sequestering/dispersing agents
Cellulase	Cellulase	1.0	active substance
Aqua and additives*	Water	up to 100.0	solvent

* Additives: preservatives, dyes, fragrances and others

Appearance	visual method	clear liquid
pH		8.0–10.0
Viscosity [cP]	Brookfield LV, T: 20°C	<200

Procedure:

1. Mix SULFOROKAnol L270/1 or SULFOROKAnol L370 with water until dissolved.
2. Add ROKAnol LP3135 and mix.
3. Then add EXOsoft PO30, EXOlat C40 and mix.
4. Then add Cellulase and mix
5. Check the pH in the mass.



Detergency of laundry formulations

Effectiveness of the formulation was confirmed in a detergency test. Detergency is the ability of the detergent to remove soils from the fabric surface during the laundering process. Detergency tests were performed using to own method on fabric soiled with standard, different dirt:

Tested dirt divided into three categories:

Enzymatic

- Blood, aged
- Chocolate ice cream, aged

Bleachable

- Curry
- Wine, aged
- Grass/mud, with thickening agent
- Highly discriminative tea
- Grass, pure
- Standard clay
- Beta-carotene on cotton, circular stain
- Baby food carrot/potato

Greasy

- Fluid make-up
- Spaghetti sauce with beef
- Butter with colorant
- Beef fat, colored with Sudan Red
- Dirty Motor Oil (DMO)

1. Fluid make-up, 2. Curry, 3. Blood, aged, 4. Wine, aged, 5. Spaghetti sauce with beef, 6. Chocolate ice cream, aged, 7. Grass/mud, with thickening agent, 8. Highly discriminative tea, 9. Grass, pure, 10. Baby food carrot/potato, 11. Standard clay, 12. Beta-carotene on cotton, circular stain, 13. Dirty Motor Oil (DMO), 14. Butterfat with colorant, 15. Beef fat, colored with Sudan Red.

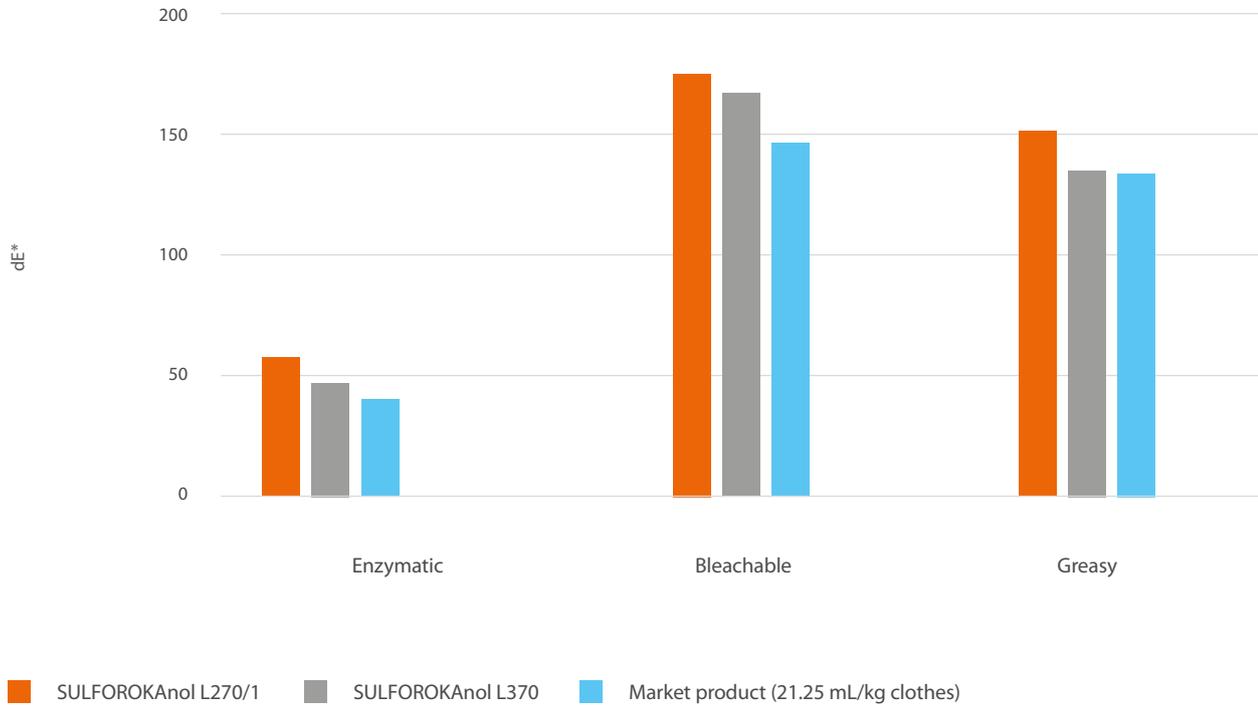
Detergency test was performed under the following conditions:

- automatic washing machine
- water hardness (13 °dH)
- cotton program, 40°C
- load – 2 kg dry, white towels
- dose – 30 ml of formulation
- fabric soiled with standard dirt

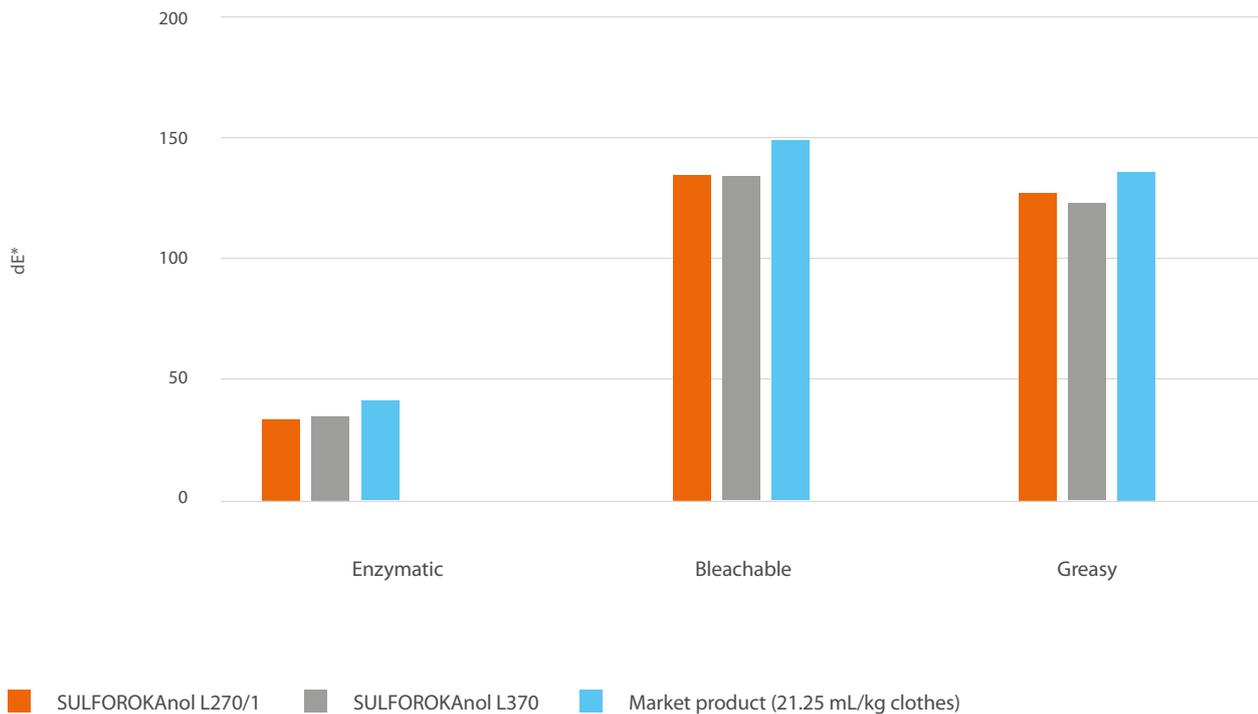
After the washing process was performed, the standardly soiled fabrics were dried and then the degree of washing was assessed by measuring parameter dE^* from the CIELab scale, as the difference between the initially stain and the degree of its washing - higher dE^* , better detergency.



Low-Temp Liquid Detergent (15ml/kg clothes)



Liquid For Washing Delicate And Woollen Fabric (15ml/kg clothes)



Personal Care formulation

2 in 1 Shampoo and Conditioner

Phase	INCI name	Brand name	Concentration [%]	Function
A1	Xanthan Gum	-	0.50	rheology modifier
A1	Glycerin	-	1.00	solvent
B	Sodium C12-15 Pareth Sulfate	SULFOROKAnol L370	15.00	surfactant
B	Cocamidopropyl Betaine	ROKAmina K30	10.00	surfactant
C	Glycol Distearate , Laureth-4, Cocoamidopropyl Betaine	EXOpearl SF	1.00	surfactant
D	Panthenol	-	1.00	active
D	PPG-15 Stearyl Ether	ROKAnol SP15L	1.50	emollient
D	Parfum	-	0.50	fragrance
E	Sodium Benzoate	-	0.40	preservative
F	Lactic Acid	-	0.30	pH adjuster
A	Aqua	-	68.80	solvent

Appearance	visual method	white with pearl effect
pH		4.7–5.5
Viscosity [cP]	Brookfield LV, spindle 34, speed 3.0 RPM, T: 25°C	5000-8000
Stability	1 month in 5°C, 20°C, 40°C	confirmed

Procedure:

1. Mix ingredients from phase A1 and next add to warm water (40-45°C). Mix until homogenous solution is obtained.
2. Cool the batch down to at least 35°C.
3. Add phase B during mixing. Mix until homogenous solution is obtained.
4. Add phase C-E ingredients while mixing- mix until uniform.
5. Adjust pH by Lactic Acid to 5.0-5.4

Moisturizing Face Wash Gel

Phase	INCI name	Brand name	Concentration [%]	Function
A	Sodium C12-15 Pareth Sulfate	SULFOROKAnol L370	8.00	surfactant
A	PEG-6 Caprylic/Capric Glycerides	ROKAcet CC6	4.00	surfactant
A	Polysorbate 20	ROKwinol 20	0.20	solubilizer
A	Poloxamer 184	EXOmer L64	0.70	surfactant
B	Glycerin	–	1.00	active
B	Betaine	–	1.20	active
C	Parfum	–	0.30	fragrance
C	Sodium Benzoate	–	0.40	preservative
D	Citric Acid	–	0.10	pH adjuster
E	Sodium Chloride	–	0.50	rheology modifier
A	Aqua	–	83.60	solvent

Appearance	visual method	clear transparent gel
pH		4.8–5.2
Viscosity [cP]	Brookfield LV, spindle 34, speed 3.0 RPM, T: 25°C	1000-2000
Stability	1 month in 5°C, 20°C, 40°C	confirmed

Procedure:

1. Add ingredients from phase A to warm water (40-45°C). Mix until homogenous solution is obtained.
2. Cool the batch down to at least 35°C.
3. Mix phase B and add during mixing. Mix until homogenous solution is obtained.
4. Add phase C while mixing- mix until uniform.
5. Adjust pH by Citric Acid to 4.8-5.2
6. Add Sodium Chloride and check viscosity.

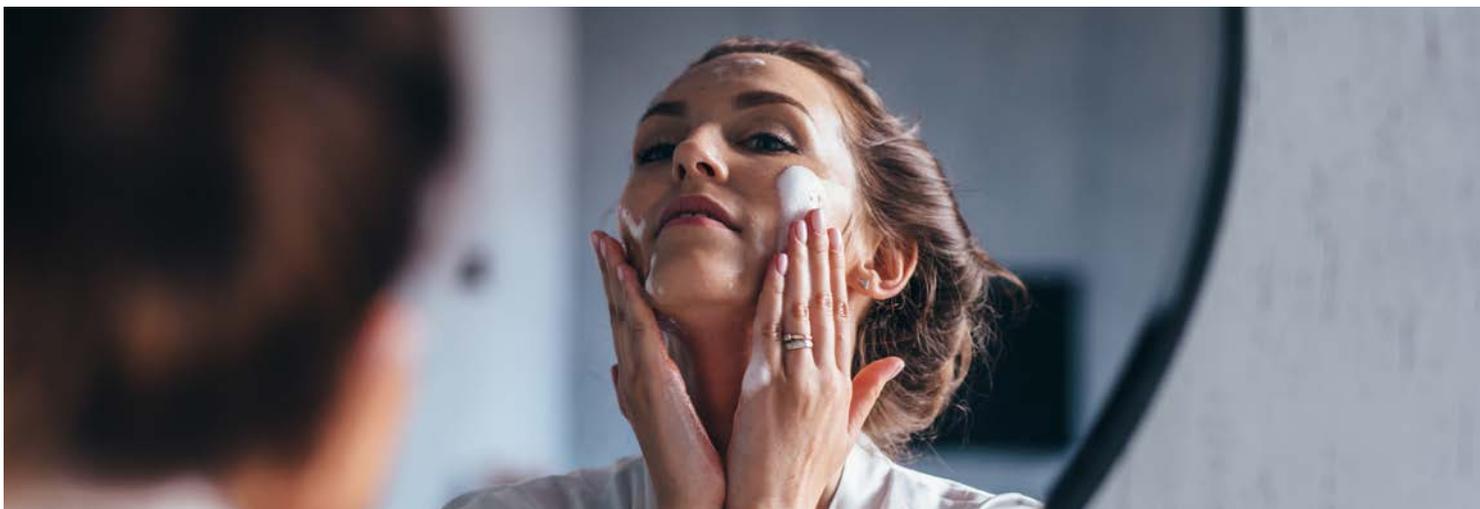
Cleansing Mousse

Phase	INCI name	Brand name	Concentration [%]	Function
A	Aqua	–	86.55	solvent
A	Disodium Laureth Sulfosuccinate	EXOsoft L3/40	1.50	surfactant
A	Sodium C12-15 Pareth Sulfate	SULFOROKAnol L370	5.00	surfactant
A	Cocamidopropyl Betaine	ROKAmina K30	2.00	surfactant
B	Glycerin	–	3.00	humectant
B	Alantoina	–	0.50	active
B	Panthenol	–	0.50	active
B	Parfum	–	0.25	fragrance
C	Sodium Benzoate	–	0.40	preservative
D	Lactic Acid	–	0.30	pH adjuster

Appearance	visual method	clear liquid
pH		4.3–4.9
Stability	1 month in 5°C, 20°C, 40°C	confirmed

Procedure:

1. Add ingredients from phase A to warm water (40–45°C). Mix until homogenous solution is obtained.
2. Cool the batch down to at least 35°C.
3. Add phase B during mixing. Mix until homogenous solution is obtained.
4. Add Sodium Benzoate and mix.
5. Adjust pH by Lactic Acid to 4.4–4.8





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The suggestions for product applications are based on our best knowledge.

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